

# SCHOOL OF ADVANCED SCIENCES DEPARTMENT OF MATHEMATICS

# M.Sc. Business Statistics (MBS)

Curriculum & Syllabi (2020–2021 Admitted Students)



#### VISION STATEMENT OF VELLORE INSTITUTE OF TECHNOLOGY

Transforming life through excellence in education and research.

#### MISSION STATEMENT OF VELLORE INSTITUTE OF TECHNOLOGY

- ❖ World class Education: Excellence in education, grounded in ethics and critical thinking, for improvement of life.
- ❖ Cutting edge Research: An innovation ecosystem to extend knowledge and solve critical problems.
- **❖ Impactful People**: Happy, accountable, caring and effective workforce and students.
- \* Rewarding Co-creations: Active collaboration with national & international industries & universities for productivity and economic development.
- ❖ Service to Society: Service to the region and world through knowledge and compassion.

#### VISION STATEMENT OF SCHOOL OF ADVANCED SCIENCES

To be an internationally renowned science school in research and innovation by imparting futuristic education relevant to the society.

#### MISSION STATEMENT OF SCHOOL OF ADVANCED SCIENCES

- ❖ To nurture students from India and abroad by providing quality education and training to become scientists, technologists, entrepreneurs and global leaders with ethical values for a sustainable future.
- ❖ To enrich knowledge through innovative research in niche areas.
- ❖ To ignite passion for science and provide solutions for national and global challenges.



## PROGRAMME EDUCATIONAL OBJECTIVES (PEOs)

- 1. Graduates will be practitioners and leaders in their chosen field.
- 2. Graduates will function in their profession with social awareness and responsibility.
- 3. Graduates will interact with their peers in other disciplines in their work place and society and contribute to the economic growth of the country.
- 4. Graduates will be successful in pursuing higher studies in their chosen field.
- 5. Graduates will pursue career paths in teaching or research.



## **PROGRAMME OUTCOMES (POs)**

- PO\_01: Having a clear understanding of the subject related concepts and of contemporary issues.
- PO\_02: Having problem solving ability to address social issues.
- PO\_03: Having a clear understanding of professional and ethical responsibility.
- PO\_04: Having cross cultural competency exhibited by working in teams.
- PO\_05: Having a good working knowledge of communicating in English.



### PROGRAMME SPECIFIC OUTCOMES (PSOs)

On completion of M.Sc. Business Statistics programme, graduates will be able to

- PSO1: To analyse a business problem in industry, academia, or government, and determine the appropriate statistical tests.
- PSO2: To use specialist software tools for data storage, analysis and visualization.
- PSO3: Able to independently carry out research/investigation to solve practical problems.



# **CREDIT STRUCTURE**

## **Category-wise Credit distribution**

| Category                 | Credits |
|--------------------------|---------|
| University Core (UC)     | 29      |
| University Elective (UE) | 06      |
| Programme Core (PC)      | 23      |
| Programme Elective (PE)  | 22      |
| Total Credits            | 80      |



#### **DETAILED CURRICULUM**

| University Core (UC) |   |     |   |   |   |   |    |  |  |  |
|----------------------|---|-----|---|---|---|---|----|--|--|--|
| <b>Course Code</b>   | Course Title Type L T P J                         |     |   |   |   |   |    |  |  |  |
| MAT5018              | Foundations of Business Mathematics               | TH  | 3 | 0 | 0 | 0 | 3  |  |  |  |
| ENG5003/             | English for Science and Technology                | LO  | 0 | 0 | 4 | 0 | 2  |  |  |  |
| FRE5001/             | Français fonctionnel                              | TH  | 2 | 0 | 0 | 0 |    |  |  |  |
| GRE5001              | Deutsch fuer Anfaenger                            | TH  | 2 | 0 | 0 | 0 |    |  |  |  |
| STS4001              | sentials of Business Etiquettes SS 3 0 0 0        |     |   |   |   |   |    |  |  |  |
| STS4002              | Preparing for Industry                            | SS  | 3 | 0 | 0 | 0 | 1  |  |  |  |
| SET5001              | Science, Engineering and Technology Project - I   | PJT | 0 | 0 | 0 | 0 | 2  |  |  |  |
| SET5002              | Science, Engineering and Technology Project - II  | PJT | 0 | 0 | 0 | 0 | 2  |  |  |  |
| SET5003              | Science, Engineering and Technology Project – III |     | 0 | 0 | 0 | 0 | 2  |  |  |  |
| RES5001              | Research Methodology                              | ETP | 2 | 0 | 0 | 0 | 2  |  |  |  |
| MBS6099              | Master Thesis                                     | PJT | 0 | 0 | 0 | 0 | 14 |  |  |  |
|                      | Total Credits                                     |     |   |   |   |   | 29 |  |  |  |



# **DETAILED CURRICULUM**

| Programme Core (PC)                                   |   |   |   |   |   |   |    |  |  |  |  |
|---|---|---|---|---|---|---|----|--|--|--|--|
| <b>Course Code</b>                                    | Course Title Type L T P J                   |   |   |   |   |   |    |  |  |  |  |
| MAT5019   | Business Statistics with R                  | ETL                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT5020   | Data Analytics and Decision Making          | ETL                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT5021   | Business Computer applications              | usiness Computer applications ETH 2 0 0 |   |   |   |   |    |  |  |  |  |
| MAT5022   | Modelling and Simulation                    | ETH                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT5023   | Machine Learning with Business Applications | ETL                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT5024   | Decision Support Systems                    | ETL                                     | 2 | 0 | 0 | 4 | 3  |  |  |  |  |
| MAT5025   | Applied Multivariate Analysis               | ETL                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT5026 Time Series Analysis and Business Forecasting |   | ETL                                     | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
|   | Total Credits                               |   |   |   |   |   | 23 |  |  |  |  |



# **DETAILED CURRICULUM**

| Programme Elective (PE) |                                       |                           |   |   |   |   |    |  |  |  |  |
|-------------------------|---------------------------------------|---------------------------|---|---|---|---|----|--|--|--|--|
| <b>Course Code</b>      | Course Title                          | Course Title Type L T P J |   |   |   |   |    |  |  |  |  |
| MAT6013                 | Survey Sampling and Design            | ETH                       | 2 | 0 | 0 | 4 | 3  |  |  |  |  |
| MAT6014                 | Production and Operations Management  | ETH                       | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT6015                 | Big Data Analytics and Visualization  | ETH                       | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MAT6016                 | Network and Project Management        | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
| MAT6017                 | Actuarial Statistics                  |                           |   |   |   |   |    |  |  |  |  |
| MAT6018                 | Optimization Modelling                | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
| MAT6019                 | Inventory Analysis                    | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
| MAT6020                 | Financial Mathematics                 | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
| MAT6021                 | Artificial Intelligence in Business   | ETL                       | 3 | 0 | 2 | 0 | 4  |  |  |  |  |
| MATXXXX                 | Industrial Statistics                 | ETH                       | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MATXXXX                 | Official Statistics                   | ETH                       | 2 | 0 | 0 | 0 | 2  |  |  |  |  |
| MATXXXX                 | Statistical Consulting                | ETH                       | 2 | 0 | 0 | 0 | 2  |  |  |  |  |
| MATXXXX                 | Econometric Analysis                  | ETL                       | 2 | 0 | 2 | 0 | 3  |  |  |  |  |
| MATXXXX                 | Mathematical Demography               | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
| MATXXXX                 | Economics for Business and Management | ETH                       | 3 | 0 | 0 | 0 | 3  |  |  |  |  |
|                         | Total Credits                         |                           |   |   |   |   | 44 |  |  |  |  |



# **University Core**



| <b>Course Code</b> | Course Title                        | L                | T | P | J | C  |
|--------------------|-------------------------------------|------------------|---|---|---|----|
| MAT5018            | Foundations of Business Mathematics |                  |   |   |   | 3  |
| Pre-Requisite      | NIL                                 | Syllabus Version |   |   |   | on |
|                    |                                     | 1.0              |   |   |   |    |

- To enhance the analytical capability of the students using Business Mathematical concepts.
- The students will be able to understand the utilities of Ratio, Proportion and Percentage, Progressions and Interest, Set theory and its Business applications, Permutation, Combination. Matrices and calculus in real time Business.
- To familiarize the students with the basic mathematical tools with emphasis on applications to business and economic situations.
- To prepare the students for subsequent work in their business majors and for their future careers in the business community.

#### **Expected Course Outcome (CO):**

- Students shall know how to solve the various business problems using Business Mathematics concepts.
- Students shall be able to use and apply a wide variety of Business Mathematics concepts for various manufacturing and service industries.
- Students will be able to understand the mathematical concepts and terminology involved in derivatives, basic arithmetic operations on vectors and matrices, including inversion and determinants.
- Apply Business Mathematics techniques in Business Problem.

#### Module:1 Ratio, Proportion and Percentage 6 hours

Ratio - Definition, Continued Ratio, Inverse Ratio, Proportion, Continued Proportion, Direct Proportion, Inverse Proportion, Variation, Inverse Variation, Joint Variation, Percentage-Meaning and Computations of Percentages.

#### Module:2 Progressions and Interest 6 hours

Arithmetic, Geometric & Harmonic Progression, Simple Interest & Compound Interest, Equated Monthly Instalments (EMI).

#### Module:3 Set theory and its Business applications 6 hours

Notation of Sets, Singleton Set, Finite Set, Infinite Set, Equal Set Null Set, Subset, Proper Subset, Universal Set, Union of Sets, Intersection of Sets.

#### Module:4 Permutation & Combination 6 hours

Difference between Permutation and Combination. Calculation of permutation and combination. Emphasis should be on their use in calculation of probability problems.

| Module:5 Matrices and Determinants | 7 hours |  |
|------------------------------------|---------|--|
|------------------------------------|---------|--|



Definition of Matrix, Types of Matrices, Properties of Determinants, Transpose of a Matrix, Matrix Operation, Addition, Subtraction, Multiplication of Matrices, Determinants of a square Matrix of order two and three, Adjoint of a square Matrix, Inverse of a square Matrix, Business Application, Solution of Linear Simultaneous Equations - by Cramer's Rule, by using inverse of a Matrix Determinants.

#### Module:6 Differential, Integral Calculus and Payroll

6 hours

Differential: Differentiation of sum, Product and Quotient, Applications in Business, Marginal Cost, Marginal Revenue, Maximum Profit. Integral Calculus: Integration by Substitution, Partial fractions and Integration by parts, Definite integrals, Application of Integration. Payroll: Gross pay, Hourly rate and hours worked, Overtime, Salary, Commission, Net Pay.

#### **Module:7** Depreciation, Annuities and their applications

6 hours

Depreciation and Salvage value, straight line method, units of products, double declining balance method, sum of the year's digits method, Annuities, Sinking funds, Amortization, Capital Budgeting .

#### Module:8 **Contemporary issues:**

2 hours

Lecture by Industry Experts

#### **Total Lecture hours:**

45 hours

#### **Text Books:**

- Pillai and Bagawathi, S (2007), Business Mathematics and Statistics, Chand Publications.
- M. Raghavachari (2006), Business Mathematics, Tata Mcgraw Hill.
- Andre Francis (2004), Business Mathematics and Statistic, Thomson Publications.

#### **Reference Books:**

- Bradley Teresa and Patton Paul (2013), Essential Mathematics For Economics And Business, 2nd Edition, Wiley India.
- Qasi Zameeruddin, V.K.Khanna and SK Bhambria, (2009), Business Mathematics, Vikas Publishing House Pvt. Ltd.
- P.R. Vittal (2009), Business Mathematics, Margham Publications.
- Padmalochan Hazarika (2010), A Text Book of Business Mathematics, 2nd edition, S. Chand Publishing.

| Mode of evaluation: CAT / Digita | l Assignment | / Quiz / F | AT         |
|----------------------------------|--------------|------------|------------|
| Recommended by Board of Studies  |              |            | 020        |
| Approved by Academic Council     | No. 59       | Date       | 24-09-2020 |



| Course Code          | Course Title                       | L   | T                | P | J | C |
|----------------------|------------------------------------|-----|------------------|---|---|---|
| ENG5003              | English for Science and Technology | 0   | 0                | 4 | 0 | 2 |
|                      | (for MCA & M.Sc., programmes)      |     |                  |   |   |   |
| <b>Pre-Requisite</b> | Cleared EPT                        | Syl | Syllabus Version |   |   |   |
|                      |                                    |     | 1.1              |   |   |   |

- To enable students to communicate effectively in social, academic and professional contexts thereby enhancing their interpersonal, managerial, problem-solving, and presentation skills.
- To facilitate students to develop their listening competency and critically evaluate and review documentaries, talks and speeches.
- To Assist students to read and comprehend News Articles and Scientific Texts; effectively interpret tables and graphs; write and proof-read official correspondences.

#### **Expected Course Outcome:**

- Make effective presentations and display their interpersonal skills in academic and professional contexts.
- Emerge as good listeners and critically evaluate oral communication.
- Excel in reading, comprehending and interpreting technical reports, texts and data.
- Able to write effectively in English and also display their proof-reading abilities.
- Face real interviews and handle personal and professional conflicts effectively.

| Module:1             | Career Goals                              | 4hours                         |
|----------------------|---|--------------------------------|
| Short term and long  | term career goals                         |                                |
| Activity: SWOT A     | analysis/ Comprehending speeches          |                                |
| -                    |   |                                |
| Module:2             | Interpersonal Skills                      | 4 hours                        |
| Interpersonal Com    | munication in/with Groups (Corporate Etic | quette: Journey from Campus to |
| corporate)           |   |                                |
| Activity: Role Play  | rs/Mime/Skit                              |                                |
|                      |   |                                |
| Module:3             | Listening Skills                          | 4 hours                        |
| Listening to Docum   | entary                                    |                                |
| Activity: Critically | evaluate/Review a documentary/TED Talk    |                                |
|                      |   |                                |
| Module:4             | Reading Skills                            | 4hours                         |
| Skimming, Scannin    | g, Intensive & Extensive reading          |                                |
| Activity: Reading N  | News Papers/Magazines/Scientific Texts    |                                |
|                      |   |                                |
| Module:5             | Report Writing                            | 4hours                         |
| Language and med     | chanics of writing report                 |                                |
| Activity: Writing a  | Report/Mini Project                       |                                |
|                      |   |                                |
| Module:6             | Study Skills                              | 4hours                         |



Summarizing the report Activity: Abstract, Executive Summary, Digital Synopsis Module:7 **Interpreting skills** 4hours Interpret data in tables and graphs Activity: Transcoding **Editing Skills** Module:8 4hours **Proof Reading** Sequencing Activity: Editing any given text Module:9 **Presentation Skills** 4 hours Oral Presentation using digital tools Activity: Oral presentation on the given topic using appropriate non-verbal cues **Group Discussion** Module:10 Intragroup interaction (avoid, accommodate, compete, compromise, collaborate) Activity: Group discussion on a given topic Module:11 **Professional Skills** 4 hours Résumé Writing Activity: Prepare an Electronic Résumé Skill-Gap Analysis 4 hours Tailor your skills to suit the Job needs Activity: Write a SoP for higher Studies/Purpose Statement for job Module:13 Interview Skills 4 hours Placement/Job Interview Activity: Mock Interview Module:14 **Managerial Skills** 4 hours Official Meeting to organize events Activity: Writing Agenda, Minutes of Meeting (video conferencing) and Organizing an event Module:15 **Problem Solving Skills** 4 hours Conflict Management & Decision Making Activity: Case analysis of a challenging Scenario **Total Lecture hours:** 60 hours Text Book(s) Kuhnke, E. Communication Essentials For Dummies. (2015). First Edition. John Wiley & Sons. Hewings, M. Advanced Grammar in Use Book with Answers and CD-ROM: A Self-Study Reference and Practice Book for Advanced Learners of English. (2013). Third Edition. Cambridge University Press. UK. **Reference Books** 



| • | Churches,  | R.     | Effective      | Classroom     | Communication | Pocketbook. | Management |
|---|------------|--------|----------------|---------------|---------------|-------------|------------|
|   | Pocketbook | cs. (2 | .015). First 1 | Edition. USA. | •             |             |            |

- Wallwork, A. English for Writing Research Papers. (2016). Second Edition. Springer.
- Wood, J. T. Communication in Our Lives. (2016). Cengage Learning. Boston. USA.
- Anderson, C. TED Talks: The Official TED Guide to Public Speaking. (2016). First Edition.Boston. Houghton Mifflin. New. York.
- Zinsser, William. On writing well. HarperCollins Publishers. 2016. Thirtieth Edition. New York.
- Tebeaux, Elizabeth, and Sam Dragga. The essentials of Technical Communication. 2015. First Edition Oxford University Press. USA.

Mode of Evaluation: Mini Project, Flipped Class Room, Lecture, PPT's, Role play, Assignments Class/Virtual Presentations, Report and beyond the classroom activities

| List of Challe  | nging Experiments (Indicati   | ve)              |          |                |                   |  |
|-----------------|---|------------------|----------|----------------|-------------------|--|
| 1.              | 1. Setting short term and long term goals                               |                  |          |                |                   |  |
| 2.              | Mime/Skit/ Activities through   | gh VIT Commu     | nity Rad | dio            | 6 hours           |  |
| 3.              | Critically evaluate / review  | a documentar     | y/ Acti  | vities through | 4 hours           |  |
|                 | VIT Community Radio   |                  |          |                |                   |  |
| 4.              | Mini Project  |                  |          |                | 10 hours          |  |
| 5.              | Digital Synopsis  |                  |          |                | 4 hours           |  |
| 6.              | Case analysis of a challenging  | ng Scenario      |          |                | 4 hours           |  |
| 7.              | Intensive & Extensive readir  | ng of Scientific | Texts    |                | 4 hours           |  |
| 8.              | Editing any given text  |                  |          |                | 8 hours           |  |
| 9.              | Group discussion on a give  | en topic / Ac    | tivities | through VIT    | 8 hours           |  |
|                 | Community Radio   |                  |          |                |                   |  |
| 10.             | Prepare a video résumé alor   | ng with your v   | ideo int | roduction and  | 10 hours          |  |
|                 | then create a website (in G   | oogle Sites/We   | bly/Wi   | x) showcasing  |                   |  |
|                 | skills and achievements.  |                  |          |                |                   |  |
| Total Laborato  | ry Hours  |                  |          |                | 60 hours          |  |
| Mode of evalu   | nation: Mini Project, Flipped   | Class Room, I    | Lecture, | PPT's, Role p  | olay, Assignments |  |
| Class/Virtual F | Class/Virtual Presentations, Report and beyond the classroom activities |                  |          |                |                   |  |
| Recommended     | by Board of Studies   | 22-07-2017       |          | ,              |                   |  |
| Approved by A   | Academic Council  | No. 47           | Date     | 24.08.2017     |                   |  |
|                 |   |                  |          |                |                   |  |



| <b>Course Code</b>   | Course Title         | L                | T | P | J | C |
|----------------------|----------------------|------------------|---|---|---|---|
| FRE5001              | Francais Fonctionnel | 2                | 0 | 0 | 0 | 2 |
| <b>Pre-Requisite</b> | Nil                  | Syllabus Version |   |   | n |   |
|                      |                      | 1.0              |   |   |   |   |

The course gives students the necessary background to:

- demonstrate competence in reading, writing, and speaking basic French, including knowledge of vocabulary (related to profession, emotions, food, workplace, sports/hobbies, classroom and family).
- achieve proficiency in French culture-oriented viewpoint.

#### **Expected Course Outcome: Students will be able to**

- Remember the daily life communicative situations via personal pronouns, emphatic pronouns, salutations, negations, interrogations etc.
- Create communicative skill effectively in the French language via regular/irregular verbs.
- Demonstrate comprehension of the spoken/written language in translating simple sentences.
- Understand and demonstrate the comprehension of some particular new range of unseen written materials.
- Demonstrate a clear understanding of the French culture through the language studied.

#### Module:1 Saluer, Se présenter, Etablir des contacts 3 hours

Les Salutations, Les nombres (1-100), Les jours de la semaine, Les mois de l'année, Les Pronoms Sujets, Les Pronoms Toniques, La conjugaison des verbes réguliers, La conjugaison des verbes irréguliers- avoir / être / aller / venir / faire etc.

| Module:2 | Présenter   | quelqu'un,    | Chercher    | un(e)   | 3 hours |
|----------|-------------|---------------|-------------|---------|---------|
|          | corresponda | ant(e), Demar | nder des no | uvelles |         |
|          | d'une perso | nne.          |             |         |         |

La conjugaison des verbes Pronominaux, La Négation,

L'interrogation avec 'Est-ce que ou sans Est-ce que'.

#### Module:3 | Situer un objet ou un lieu, Poser des questions | 4 hours

L'article (défini/ indéfini), Les prépositions (à/en/au/aux/sur/dans/avec etc.), L'article contracté, Les heures en français, La Nationalité du Pays, L'adjectif (La Couleur, l'adjectif possessif, l'adjectif démonstratif/ l'adjectif interrogatif (quel/quelles/quelle/quelles), L'accord des adjectifs avec le nom, L'interrogation avec Comment/ Combien / Où etc.,

# Module:4 Faire des achats, Comprendre un texte court, Demander et indiquer le chemin. 6 hours

La traduction simple :(français-anglais / anglais –français)

| Module:5 | Trouver                          | les | questions, | Répondre | aux | 5 hours |  |
|----------|----------------------------------|-----|------------|----------|-----|---------|--|
|          | questions générales en français. |     |            |          |     |         |  |

L'article Partitif, Mettez les phrases aux pluriels, Faites une phrase avec les mots donnés, Exprimez les phrases données au Masculin ou Féminin, Associez les phrases.



| (Deemed to be University under section 5 of OCC Act, 1956)                    |  |                    |            |            |                        |  |  |  |
|---|--|--------------------|------------|------------|------------------------|--|--|--|
| Module:6  | Comment ecrire un pass                                     | age                | 31         | nours      |                        |  |  |  |
| Décrivez :  | Décrivez :   |                    |            |            |                        |  |  |  |
| La Famille  | /La Maison, /L'université /I                               | es Loisirs/ La Vie | e quotidie | nne etc.   |                        |  |  |  |
|   | T  |                    |            |            |                        |  |  |  |
| Module:7  | Comment ecrire un dialo                                    | gue                | 4 1        | nours      |                        |  |  |  |
| Dialogue:   |  |                    |            |            |                        |  |  |  |
| /   | erver un billet de train                                   |                    |            |            |                        |  |  |  |
|   | re deux amis qui se rencontr                               |                    |            |            |                        |  |  |  |
| /   | ni les membres de la famille<br>re le client et le médecin | <b>;</b>           |            |            |                        |  |  |  |
| u) Ent  | re le chefit et le medechi                                 |                    |            |            |                        |  |  |  |
| Module:8  | Invited Talk: Native spe                                   | -akers             | 21         | 10Urs      |                        |  |  |  |
| Wioduic.0   | invited Taik. Native spe                                   | Carcis             |            | iouis      |                        |  |  |  |
|   | <b>Total Lecture hours:</b>                                |                    | 30         | ) hours    |                        |  |  |  |
|   |  |                    |            |            |                        |  |  |  |
| Text Book(  | $(\mathbf{s})$   |                    |            |            |                        |  |  |  |
|   | -1, Méthode de français, J                                 | . Girardet, J. Péc | heur, Pub  | lisher CLE | E International, Paris |  |  |  |
| 2010  |  | ·                  | ,          |            | ·                      |  |  |  |
| • Echo  | -1, Cahier d'exercices, J.                                 | Girardet, J. Pécl  | eur, Publ  | isher CLE  | International, Paris   |  |  |  |
| 2010  |  |                    |            |            |                        |  |  |  |
| Reference 1   |  |                    |            |            |                        |  |  |  |
|   | NEXIONS 1, Méthode de                                      | e français, Régin  | e Mérieu   | x, Yves L  | Loiseau,Les Éditions   |  |  |  |
| Didie   | er, 2004.  |                    |            |            |                        |  |  |  |
|   |  |                    |            |            |                        |  |  |  |
|   | ,                    |                    |            |            |                        |  |  |  |
| Didier, 2004.   |  |                    |            |            |                        |  |  |  |
| ALTER EGO 1, Méthode de français, Annie Berthet, Catherine Hugo, Véronique M. |  |                    |            |            |                        |  |  |  |
| Kizirian, Béatrix Sampsonis, Monique Waendendries, Hachette livre 2006.       |  |                    |            |            |                        |  |  |  |
| Mantan, Beatin Sampsoms, Monique Wachdendries, Hachette hvie 2000.            |  |                    |            |            |                        |  |  |  |
| Mode of Ev  | raluation: CAT / Assignmen                                 | t / Ouiz / FAT     |            |            |                        |  |  |  |
| Recommended by Board of Studies 26-2-2016                                     |  |                    |            |            |                        |  |  |  |
|   | y Academic Council   | No 41              | Date       | 17-6-201   | 6                      |  |  |  |



| <b>Course Code</b> | Course Title                 | L                | T | P | J | C |
|--------------------|------------------------------|------------------|---|---|---|---|
| GER5001            | GER5001 Deutsch für Anfänger |                  |   |   | 0 | 2 |
| Pre-Requisite      | NIL                          | Syllabus Version |   |   | n |   |
|                    |                              | 1.0              |   |   |   |   |

The course gives students the necessary background to:

- enable students to read and communicate in German in their day to day life
- become industry-ready
- make them understand the usage of grammar in the German Language.

#### **Expected Course Outcome: Students will be able to**

- Create the basics of the German language in their day to day life.
- Understand the conjugation of different forms of regular/irregular verbs.
- Understand the rule to identify the gender of the Nouns and apply articles appropriately.
- Apply the German language skill in writing corresponding letters, E-Mails etc.
- Create the talent of translating passages from English-German and vice versa and to frame simple dialogues based on given situations.

Module:1 3 hours

Einleitung, Begrüssungsformen, Landeskunde, Alphabet, Personalpronomen, Verb Konjugation, Zahlen (1-100), W-fragen, Aussagesätze, Nomen – Singular und Plural

#### Lernziel:

Elementares Verständnis von Deutsch, Genus- Artikelwörter

Module:2 3 hours

Konjugation der Verben (regelmässig /unregelmässig) die Monate, die Wochentage, Hobbys, Berufe, Jahreszeiten, Artikel, Zahlen (Hundert bis eine Million), Ja-/Nein- Frage, Imperativ mit Sie

#### Lernziel:

Sätze schreiben, über Hobbys erzählen, über Berufe sprechen usw.

#### Module:3 4 hours

Possessivpronomen, Negation, Kasus- AkkusatitvundDativ (bestimmter, unbestimmterArtikel), trennnbare verben, Modalverben, Adjektive, Uhrzeit, Präpositionen, Mahlzeiten, Lebensmittel, Getränke

#### **Lernziel:**

Sätze mit Modalverben, Verwendung von Artikel, über Länder und Sprachen sprechen, über eine Wohnung beschreiben.

Module:4 6 hours

Übersetzungen : (Deutsch – Englisch / Englisch – Deutsch)

**Lernziel:** 

Grammatik – Wortschatz – Übung



| Leseverständnis,Mindmap machen,Korrespondenz- Briefe, Postkarten, E-Mail   Lernziel :   Wortschatzbildung und aktiver Sprach gebrauch   | Module:5  |                              | (=                  |         | 5 hours       |                         |  |  |  |
|---|---|------------------------------|---------------------|---------|---------------|-------------------------|--|--|--|
| Lernziel: Wortschatzbildung und aktiver Sprach gebrauch  Module:6   |   | dnis, Mindmap machen, Kor    | respondenz- Brief   |         |               | ail                     |  |  |  |
| Module:6   .   3 hours  |   |                              |                     |         |               |                         |  |  |  |
| Module:6   .   3 hours  | Wortschatz  | bildung und aktiver Sprach   | gebrauch            |         |               |                         |  |  |  |
| Aufsätze:  Meine Universität, Das Essen, mein Freund oder meine Freundin, meine Familie, ein Fest in Deutschland usw  Module:7  Dialoge:  e) Gespräche mit Familienmitgliedern, Am Bahnhof, f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung; g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe  Module:8  Contemporary issues  Lecture by Industry Experts  Total Lecture hours:  30 hours  Text Book(s)  • Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  • Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  • Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  • Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011  • Themen Aktuell 1, Hartmurt Aufderstrasse, Heiko Bock, Mechthild Gerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016 |   |                              |                     |         |               |                         |  |  |  |
| Meine Universität, Das Essen, mein Freund oder meine Freundin, meine Familie, ein Fest in Deutschland usw    Module:7   | Module:6  |                              |                     |         | 3 hours       |                         |  |  |  |
| Deutschland usw   | Aufsätze:   |                              |                     |         |               |                         |  |  |  |
| Module:7   Dialoge:   e) Gespräche mit Familienmitgliedern, Am Bahnhof,   f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung;   g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe    Module:8   Contemporary issues   2 hours  | Meine Uni   | versität, Das Essen, mein    | Freund oder mein    | e Freu  | ndin, meine   | e Familie, ein Fest in  |  |  |  |
| Dialoge: e) Gespräche mit Familienmitgliedern, Am Bahnhof, f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung; g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe  Module:8 Contemporary issues  Lecture by Industry Experts  Total Lecture hours:  Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  Regue, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011  ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   | Deutschlan  | d usw                        |                     |         |               |                         |  |  |  |
| Dialoge: e) Gespräche mit Familienmitgliedern, Am Bahnhof, f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung; g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe  Module:8 Contemporary issues  Lecture by Industry Experts  Total Lecture hours:  Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  Regue, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011  ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   |   |                              |                     |         |               |                         |  |  |  |
| e) Gespräche mit Familienmitgliedern, Am Bahnhof, f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung; g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe  Module:8 Contemporary issues  Lecture by Industry Experts  Total Lecture hours:  Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011  ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   | Module:7  |                              |                     |         | 4 hours       |                         |  |  |  |
| f) Gespräche beim Einkaufen; in einem Supermarkt; in einer Buchhandlung; g) in einem Hotel - an der Rezeption; ein Termin beim Arzt. Treffen im Cafe  Module:8   Contemporary issues   2 hours    Lecture by Industry Experts   30 hours    Text Book(s)    • Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012    Reference Books    • Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013    • Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.    • Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011    • ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010    www.goethe.de   wirtschaftsdeutsch.de   hueber.de, klett-sprachen.de   www.deutschtraning.org    Mode of Evaluation: CAT / Assignment / Quiz / FAT    Recommended by Board of Studies   04-03-2016   | Dialoge:  |                              |                     |         |               |                         |  |  |  |
| Module:8   Contemporary issues   2 hours  | e) Ges  | präche mit Familienmitglied  | lern, Am Bahnhof,   | ,       |               |                         |  |  |  |
| Module:8   Contemporary issues   2 hours  | ,   | •                            |                     |         |               | <u> </u>                |  |  |  |
| Lecture by Industry Experts    Total Lecture hours:   30 hours  | g) in e   | inem Hotel - an der Rezeptic | on ;ein Termin be   | im Arzt | t. Treffen in | n Cafe                  |  |  |  |
| Lecture by Industry Experts    Total Lecture hours:   30 hours  |   |                              |                     |         |               |                         |  |  |  |
| Text Book(s)  Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011  Themen Aktuell 1, Hartmurt Aufderstrasse, Heiko Bock, Mechthild Gerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016  | Module:8  | Contemporary issues          |                     | 2       | 2 hours       |                         |  |  |  |
| Text Book(s)  • Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012  Reference Books  • Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  • Lagune ,Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  • Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011  • Themen Aktuell 1, Hartmurt Aufderstrasse, Heiko Bock, Mechthild Gerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016   | Lecture by  | Industry Experts             |                     | •       |               |                         |  |  |  |
| <ul> <li>Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012</li> <li>Reference Books</li> <li>Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013</li> <li>Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.</li> <li>Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011</li> <li>ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010</li> <li>www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org</li> <li>Mode of Evaluation: CAT / Assignment / Quiz / FAT</li> <li>Recommended by Board of Studies</li> <li>04-03-2016</li> </ul>   |   | <b>Total Lecture hours:</b>  |                     |         | 30 hours      |                         |  |  |  |
| <ul> <li>Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012</li> <li>Reference Books</li> <li>Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013</li> <li>Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.</li> <li>Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011</li> <li>ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010</li> <li>www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org</li> <li>Mode of Evaluation: CAT / Assignment / Quiz / FAT</li> <li>Recommended by Board of Studies</li> <li>04-03-2016</li> </ul>   |   |                              |                     |         |               |                         |  |  |  |
| <ul> <li>Studio d A1 Deutsch als Fremdsprache, Hermann Funk, Christina Kuhn, Silke Demme: 2012</li> <li>Reference Books</li> <li>Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013</li> <li>Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.</li> <li>Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011</li> <li>ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010</li> <li>www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org</li> <li>Mode of Evaluation: CAT / Assignment / Quiz / FAT</li> <li>Recommended by Board of Studies</li> <li>04-03-2016</li> </ul>   | Text Book   | (s)                          |                     | I       |               |                         |  |  |  |
| Reference Books  Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013  Lagune ,Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011  ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   |   | ` /                          | mdsprache, Herr     | nann I  | Funk, Chri    | istina Kuhn, Silke      |  |  |  |
| <ul> <li>Netzwerk Deutsch als Fremdsprache A1, Stefanie Dengler, Paul Rusch, Helen Schmtiz, Tanja Sieber, 2013</li> <li>Lagune, Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.</li> <li>Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011</li> <li>ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010</li> <li>www.goethe.de</li> <li>wirtschaftsdeutsch.de</li> <li>hueber.de, klett-sprachen.de</li> <li>www.deutschtraning.org</li> <li>Mode of Evaluation: CAT / Assignment / Quiz / FAT</li> <li>Recommended by Board of Studies</li> <li>04-03-2016</li> </ul>  |   |                              | ,                   |         | ,             | ,                       |  |  |  |
| Tanja Sieber, 2013  Lagune ,Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.  Deutsche SprachlehrefürAUsländer, Heinz Griesbach, Dora Schulz, 2011  ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   | Reference   | Books                        |                     |         |               |                         |  |  |  |
| <ul> <li>Lagune ,Hartmut Aufderstrasse, Jutta Müller, Thomas Storz, 2012.</li> <li>Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011</li> <li>ThemenAktuell 1, Hartmurt Aufderstrasse, Heiko Bock, Mechthild Gerdes, Jutta Müller und Helmut Müller, 2010</li> <li>www.goethe.de</li> <li>wirtschaftsdeutsch.de</li> <li>hueber.de, klett-sprachen.de</li> <li>www.deutschtraning.org</li> <li>Mode of Evaluation: CAT / Assignment / Quiz / FAT</li> <li>Recommended by Board of Studies</li> <li>04-03-2016</li> </ul>  | • Netz  | werk Deutsch als Fremdsp     | rache A1, Stefani   | e Deng  | gler, Paul R  | Rusch, Helen Schmtiz,   |  |  |  |
| Deutsche Sprachlehrefür AUsländer, Heinz Griesbach, Dora Schulz, 2011     Themen Aktuell 1, Hartmurt Aufderstrasse, Heiko Bock, Mechthild Gerdes, Jutta Müller und Helmut Müller, 2010     www.goethe.de     wirtschaftsdeutsch.de     hueber.de, klett-sprachen.de     www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016  | Tanj  | a Sieber, 2013               |                     |         |               |                         |  |  |  |
| ThemenAktuell 1, HartmurtAufderstrasse, Heiko Bock, MechthildGerdes, Jutta Müller und Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies  04-03-2016   | • Lagi  | ine ,Hartmut Aufderstrasse,  | Jutta Müller, Tho   | mas Sto | orz, 2012.    |                         |  |  |  |
| Helmut Müller, 2010  www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016  | • Deut  | sche Sprachlehrefür AUslän   | der, Heinz Griesba  | ach, Do | ra Schulz, 2  | 2011                    |  |  |  |
| www.goethe.de wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016   | • Thei  | nenAktuell 1, HartmurtAufo   | derstrasse, Heiko I | Bock, M | /lechthildGe  | erdes, Jutta Müller und |  |  |  |
| wirtschaftsdeutsch.de hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016   |   | *                            | ,                   | ,       |               | ,                       |  |  |  |
| hueber.de, klett-sprachen.de www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT  Recommended by Board of Studies 04-03-2016  | www   | www.goethe.de                |                     |         |               |                         |  |  |  |
| www.deutschtraning.org  Mode of Evaluation: CAT / Assignment / Quiz / FAT  Recommended by Board of Studies 04-03-2016   | wirts   | wirtschaftsdeutsch.de        |                     |         |               |                         |  |  |  |
| Mode of Evaluation: CAT / Assignment / Quiz / FAT Recommended by Board of Studies 04-03-2016  | hueb  | hueber.de, klett-sprachen.de |                     |         |               |                         |  |  |  |
| Recommended by Board of Studies 04-03-2016  | www   | www.deutschtraning.org       |                     |         |               |                         |  |  |  |
| Recommended by Board of Studies 04-03-2016  | Mode of Evaluation: CAT / Assignment / Quiz / FAT |                              |                     |         |               |                         |  |  |  |
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| 11pp10 (ed 0) 11eudeline Counen 110.11   Dute   17 00 2010  |   | •                            | No. 41              | Date    | 17-06-2       | 2016                    |  |  |  |



| Course Code   | Course Title                             | L                | T | P   | J | C |
|---------------|--|------------------|---|-----|---|---|
| STS4001       | <b>Essentials of Business Etiquettes</b> | 3                | 0 | 0   | 0 | 1 |
| Pre-Requisite |  | Syllabus Version |   | ion |   |   |
|               |  | 2.0              |   |     |   |   |

- To develop the students' logical thinking skills
- To learn the strategies of solving quantitative ability problems
- To enrich the verbal ability of the students
- To enhance critical thinking and innovative skills

#### **Expected Course Outcome:**

- Enabling students to use relevant aptitude and appropriate language to express themselves
- To communicate the message to the target audience clearly

# Module:1 Business Etiquette: Social and Cultural Etiquette and Writing Company Blogs and Internal Communications and Planning and Writing press release and meeting notes

Value, Manners, Customs, Language, Tradition, Building a blog, Developing brand message, FAQs', Assessing Competition, Open and objective Communication, Two-way dialogue, Understanding the audience, Identifying, Gathering Information, Analysis, Determining, Selecting plan, Progress check, Types of planning, Write a short, catchy headline, Get to the Point –summarize your subject in the first paragraph., Body – Make it relevant to your audience.

#### Module:2 Study skills – Time management skills 3 hours

Prioritization, Procrastination, Scheduling, Multitasking, Monitoring, Working under pressure and adhering to deadlines

| Module:3 | Presentation skills - Preparing presentation | 7 hours |
|----------|--|---------|
|          | and Organizing materials and Maintaining     |         |
|          | and preparing visual aids and Dealing with   |         |
|          | questions                                    |         |

10 Tips to prepare PowerPoint presentation, Outlining the content, Passing the Elevator Test, Blue sky thinking, Introduction, body and conclusion, Use of Font, Use of Color, Strategic presentation, Importance and types of visual aids, Animation to captivate your audience, Design of posters, Setting out the ground rules, Dealing with interruptions, Staying in control of the questions, Handling difficult questions

| Module:4 | Quantitative Ability -L1 – Number properties   11 hours |
|----------|---|
|          | and Averages and Progressions and                       |
|          | Percentages and Ratios                                  |

Number of factors, Factorials, Remainder Theorem, Unit digit position, Tens digit position, Averages, Weighted Average, Arithmetic Progression, Geometric Progression, Harmonic Progression, Increase & Decrease or successive increase, Types of ratios and proportions.



| Mod  | dule:5   | Reasoning Ability-L1 – Analytical Reason   | ning 8 hours                           |     |  |  |  |  |  |  |
|------|--|--|--|-----|--|--|--|--|--|--|
| Data | a Arran  | gement(Linear and circular & Cross V   | Variable Relationship), Blood Relation | ns, |  |  |  |  |  |  |
| Ord  | ering/ran  | king/grouping, Puzzle test, Selection Decision   | on table                               | ·   |  |  |  |  |  |  |
|      |  |  |  |     |  |  |  |  |  |  |
| Mod  | dule:6   | Verbal Ability-L1 – Vocabulary Building  | 7 hours                                |     |  |  |  |  |  |  |
| _    | Synonyms & Antonyms, One-word substitutes, Word Pairs, Spellings, Idioms, Sentence completion, Analogies |  |  |     |  |  |  |  |  |  |
|      |  |  |  |     |  |  |  |  |  |  |
|      |  | The state of the s | 453                                    |     |  |  |  |  |  |  |
|      |  | Total Lecture hours:   | 45 hours                               |     |  |  |  |  |  |  |
| Dof  | erence B   | eooks  |  |     |  |  |  |  |  |  |
| 1.   |  | Patterson, Joseph Grenny, Ron McMillan,  | Al Switzler(2001) Crucial Conversation | 16. |  |  |  |  |  |  |
| 1.   |  | or Talking When Stakes are High. Bangalore.  | , ,                                    | 15. |  |  |  |  |  |  |
| 2.   |  | arnegie, (1936) How to Win Friends and Influence   |  |     |  |  |  |  |  |  |
| 3.   |  | eck. M(1978) Road Less Travelled. New Yor  |  |     |  |  |  |  |  |  |
| 4.   | FACE(  | 2016) Aptipedia Aptitude Encyclopedia. Delh  | hi. Wiley publications                 |     |  |  |  |  |  |  |
| 5.   |  | US(2013) Aptimithra. Bangalore. McGraw-H   |  |     |  |  |  |  |  |  |
| Wel  | bsites:  |  |  |     |  |  |  |  |  |  |
| 1.   | www.c  | halkstreet.com   |  |     |  |  |  |  |  |  |
| 2.   | www.skillsyouneed.com  |  |  |     |  |  |  |  |  |  |
| 3.   |  |  |  |     |  |  |  |  |  |  |
| 4.   |  |  |  |     |  |  |  |  |  |  |
| 5.   |  | guru.ooo   |  |     |  |  |  |  |  |  |
|      |  | aluation: FAT, Assignments, Projects, Case s   |  |     |  |  |  |  |  |  |
|      |  | at with Term End FAT (Computer Based Tes   | st)                                    |     |  |  |  |  |  |  |
|      |  | ed by Board of Studies 09/06/2017 Academic Council No. 45 <sup>th</sup> AC   | Data 15/06/2017                        |     |  |  |  |  |  |  |
| App  | rovea by   | Academic Council No. 45 <sup>th</sup> AC   | Date 15/06/2017                        |     |  |  |  |  |  |  |



| Course Code   | Course Title           | L                | T | P | J | C |
|---------------|------------------------|------------------|---|---|---|---|
| STS4002       | Preparing for Industry | 3                | 0 | 0 | 0 | 1 |
| Pre-Requisite | Nil                    | Syllabus Version |   |   | n |   |
|               |                        | 2.0              |   |   |   |   |

- To develop the students' logical thinking skills
- To learn the strategies of solving quantitative ability problems
- To enrich the verbal ability of the students
- To enhance critical thinking and innovative skills

#### **Expected Course Outcome:**

• Enabling students to simplify, evaluate, analyze and use functions and expressions to simulate real situations to be industry-ready.

# Module:1 Interview skills – Types of interview and Techniques to face remote interviews and Mock Interview

Structured and unstructured interview orientation, Closed questions and hypothetical questions, Interviewers' perspective, Questions to ask/not ask during an interview, Video interview, Recorded feedback, Phone interview preparation, Tips to customize preparation for personal interview, Practice rounds

| Module:2 | Resume skills – Resume Template and Use of 2 h         | nours |
|----------|--|-------|
|          | power verbs and Types of resume and Customizing resume |       |

Structure of a standard resume, Content, color, font, Introduction to Power verbs and Write up, Quiz on types of resume, Frequent mistakes in customizing resume, Layout - Understanding different company's requirement, Digitizing career portfolio

| Module:3 | Emotional Intelligence - L1 - Transactional   12 hours |  |
|----------|--|--|
|          | Analysis and Brain storming and                        |  |
|          | Psychometric Analysis and Rebus                        |  |
|          | Puzzles/Problem Solving                                |  |

Introduction, Contracting, ego states, Life positions, Individual Brainstorming, Group Brainstorming, Stepladder Technique, Brain writing, Crawford's Slip writing approach, Reverse brainstorming, Star bursting, Charlette procedure, Round robin brainstorming, Skill Test, Personality Test, More than one answer, Unique ways

| Module:4 | Quantitative Ability-L3 – Permutation-           | 14 hours |
|----------|--|----------|
|          | <b>Combinations and Probability and Geometry</b> |          |
|          | and mensuration and Trigonometry and             |          |
|          | Logarithms and Functions and Quadratic           |          |
|          | <b>Equations and Set Theory</b>                  |          |

Counting, Grouping, Linear Arrangement, Circular Arrangements, Conditional Probability, Independent and Dependent Events, Properties of Polygon, 2D & 3D Figures, Area & Volumes,



Vellore Institute of Technology

(Deemed to be University under section 3 of UGC Act, 1956)

Heights and distances, Simple trigonometric functions, Introduction to logarithms, Basic rules of logarithms, Introduction to functions, Basic rules of functions, Understanding Quadratic Equations, Rules & probabilities of Quadratic Equations, Basic concepts of Venn Diagram.

| _                    |             | Rules & probabilities of Qua  | •                       |         | concepts of Venn Diagram.          |  |  |  |
|----------------------|-------------|---|-------------------------|---------|------------------------------------|--|--|--|
|                      |             | 1   | 1 ,                     |         |                                    |  |  |  |
| Mo                   | dule:5      | Reasoning ability-L3 – Logical reasoning and Data Analysis and Interpretation |                         | 7 hours |                                    |  |  |  |
| Syl                  | logisms,    | Binary logic, Sequential  | output tracing, Cry     | pto a   | rithmetic, Data Sufficiency, Data  |  |  |  |
| inte                 | erpretation | n-Advanced, Interpretation  | tables, pie charts &    | z bar c | chats                              |  |  |  |
|                      |             |   |                         |         |                                    |  |  |  |
| Mo                   | dule:6      | Verbal Ability-L3 – Logic   | Comprehension           | and     | 7 hours                            |  |  |  |
| Rea                  | nding co    | mprehension, Para Jumble  | es, Critical Reason     | ning    | (a) Premise and Conclusion, (b)    |  |  |  |
| Ass                  | sumption    | & Inference, (c) Strengther   | ning & Weakening        | an Ar   | gument                             |  |  |  |
|                      |             | <b>Total Lecture hours:</b>   |                         |         | 45 hours                           |  |  |  |
|                      |             |   |                         |         |                                    |  |  |  |
| Ref                  | ference :   | Books   |                         | -       |                                    |  |  |  |
|                      |             |   |                         |         | & Cover Letter Book: Write and     |  |  |  |
|                      | Us          | e an Effective Resume in Ju   | st One Day. Saint F     | Paul, N | Minnesota. Jist Works              |  |  |  |
|                      | • Da        | niel Flage Ph.D(2003) The   | Art of Questioning      | g: An   | Introduction to Critical Thinking. |  |  |  |
|                      | Lo          | ndon. Pearson   |                         |         | _                                  |  |  |  |
|                      | • Da        | vid Allen( 2002) Getting T  | hings done : The A      | Art of  | Stress -Free productivity. New     |  |  |  |
|                      | Yo          | rk City. Penguin Books.   |                         |         | -                                  |  |  |  |
|                      | • FA        | CE(2016) Aptipedia Aptitud  | de Encyclopedia.Do      | elhi. V | Viley publications                 |  |  |  |
|                      |             |   |                         |         |                                    |  |  |  |
|                      | • ET        | HNUS(2013) Aptimithra. B  | angalore. McGraw        | -Hill l | Education Pvt. Ltd.                |  |  |  |
|                      |             |   |                         |         |                                    |  |  |  |
|                      |             |   |                         |         |                                    |  |  |  |
| We                   | bsites:     |   |                         |         |                                    |  |  |  |
| 1.                   | www.c       | halkstreet.com  |                         |         |                                    |  |  |  |
| 2.                   | www.s       | killsyouneed.com  |                         |         |                                    |  |  |  |
| 3. www.mindtools.com |             |   |                         |         |                                    |  |  |  |
| 4.                   | www.t       | nebalance.com   |                         |         |                                    |  |  |  |
| 5.                   | www.e       | guru.000  |                         |         |                                    |  |  |  |
| Mo                   | de of E     | valuation: FAT, Assignmen   | ts, Projects, Case s    | tudies  | , Role plays,                      |  |  |  |
|                      |             | nts with Term End FAT (Co   | omputer Based Test      | t)      |                                    |  |  |  |
|                      |             | ded by Board of Studies   | 09/06/2017              |         |                                    |  |  |  |
| Apı                  | proved b    | y Academic Council  | No. 45 <sup>th</sup> AC | Date    | 15/06/2017                         |  |  |  |



| Course Code   | Course Title                                   | L    | T     | P     | J    | C |
|---------------|--|------|-------|-------|------|---|
| SET5001       | Science, Engineering and Technology Project- I | 0    | 0     | 0     | 0    | 2 |
| Pre-Requisite |  | Sy   | llabu | ıs Ve | rsio | n |
|               |  | 1.10 |       |       |      |   |

- To provide opportunity to involve in research related to science / engineering
- To inculcate research culture
- To enhance the rational and innovative thinking capabilities

#### **Expected Course Outcome:**

Student will be able to

- Identify a research problem and carry out literature survey
- Analyse the research gap and formulate the problem
- Interpret the data and synthesize research findings
- Report research findings in written and verbal forms

#### **Modalities / Requirements**

- 1. Individual or group projects can be taken up
- 2. Involve in literature survey in the chosen field
- 3. Use Science/Engineering principles to solve identified issues
- 4. Adopt relevant and well-defined / innovative methodologies to fulfill the specified objective
- 5. Submission of scientific report in a specified format (after plagiarism check)

| Student Assessment: Periodical reviews, oral/poster presentation |                                       |      |            |  |  |
|--|---------------------------------------|------|------------|--|--|
| Recommended by Board of Studies                                  | nended by Board of Studies 17-08-2017 |      |            |  |  |
| Approved by Academic Council                                     | No. 47                                | Date | 05-10-2017 |  |  |



| Course Code   | Course Title                                    | L    | Т   | P    | J    | C |
|---------------|---|------|-----|------|------|---|
| SET5002       | Science, Engineering and Technology Project- II | 0    | 0   | 0    | 0    | 2 |
| Pre-Requisite |   | Syll | abu | s Ve | rsio | n |
|               |   | 1.10 |     |      |      |   |

- To provide an opportunity to involve in research related to science/engineering
- To inculcate research culture
- To enhance the rational and innovative thinking capabilities

#### **Expected Course Outcome:**

Student will be able to

- Identify a research problem and carry out a literature survey
- Analyse the research gap and formulate the problem
- Interpret the data and synthesize research findings
- Report research findings in written and verbal forms

#### **Modalities / Requirements**

- 1. Individual or group projects can be taken up
- 2. Involve in literature survey in the chosen field
- 3. Use Science/Engineering principles to solve identified issues
- 4. Adopt relevant and well-defined / innovative methodologies to fulfill the specified objective
- 5. Submission of scientific report in a specified format (after plagiarism check)

| Student Assessment: Periodical reviews, oral/poster presentation |        |      |            |  |  |
|--|--------|------|------------|--|--|
| Recommended by Board of Studies 17-08-2017                       |        |      |            |  |  |
| Approved by Academic Council                                     | No. 47 | Date | 05-10-2017 |  |  |



| Course Code   | Course Title                                     | L    | T     | P    | J    | C  |
|---------------|--|------|-------|------|------|----|
| SET5003       | Science, Engineering and Technology Project- III | 0    | 0     | 0    | 0    | 2  |
| Pre-Requisite |  | Sy   | llabı | us V | ersi | on |
|               |  | 1.10 |       |      |      |    |

- To provide an opportunity to involve in research related to science/engineering
- To inculcate research culture
- To enhance the rational and innovative thinking capabilities

#### **Expected Course Outcome:**

Student will be able to

- Identify a research problem and carry out a literature survey
- Analyse the research gap and formulate the problem
- Interpret the data and synthesize research findings
- Report research findings in written and verbal forms

#### **Modalities / Requirements**

- 1. Individual or group projects can be taken up
- 2. Involve in literature survey in the chosen field
- 3. Use Science/Engineering principles to solve identified issues
- 4. Adopt relevant and well-defined / innovative methodologies to fulfill the specified objective
- 5. Submission of scientific report in a specified format (after plagiarism check)

| Student Assessment: Periodical reviews, oral/poster presentation |   |      |            |  |  |
|--|---|------|------------|--|--|
| Recommended by Board of Studies                                  | ommended by Board of Studies 17-08-2017 |      |            |  |  |
| Approved by Academic Council                                     | No. 47                                  | Date | 05-10-2017 |  |  |



| <b>Course Code</b> | Course Title         | L | T     | P    | J    | C |
|--------------------|----------------------|---|-------|------|------|---|
| RES5001            | Research Methodology | 2 | 0     | 0    | 0    | 2 |
| Pre-Requisite      | Pre-Requisite Nil    |   | llabu | s Ve | rsio | n |
|                    |                      |   |       | 1.0  |      |   |

- Impart skills to develop a research topic and design
- Define a purpose statement, a research question or hypothesis, and a research objective
- Analyze the data and arrive at a valid conclusion
- Compile and present research findings

#### **Expected Course Outcome:**

Student will be able to

- Explain the basic aspects of research and its ethics
- Outline research problems, their types and objectives
- Formulate good research designs and carry out statistically relevant sampling
- Collect, collate, analyze and interpret data systematically
- Experiment with animals ethically
- Make use of literature and other search engines judiciously for research purposes

#### Module:1 | Introduction and Foundation of Research | 2 hours

Meaning, Objectives, Motivation, Utility for research. Concept of theory, empiricism, deductive and inductive theory. Characteristics of scientific method –Understanding the language of research.

#### Module:2 | Problem identification and formulation | 4 hours

Scientific Research: Problem, Definition, Objectives, Types, Purposes and components of Research problem

#### Module:3 Research Design 4 hours

Concept and Importance in Research: Features of a good research design, Exploratory Research Design and Descriptive Research Designs

#### Module:4 | Sampling | 6 hours

Sampling methods, Merits and Demerits. Observation methods, Sampling Errors (Type I and Type II). Determining size of the sample. Experimental Design: Concept of Independent & Dependent variables.

#### Module:5 Data analysis and Reporting 6 hours

Fundamentals of Statistical Analysis and Inference, Multivariate methods, Concepts of Correlation and Regression; Research Reports: Structure, Components, Types and Layout of Research report and articles, Writing and interpreting research results, Figures and Graphs

#### Module:6 Animal handling 2 hours

Guidelines-animal ethical committee, animal models, various routes of drug administrations,  $LD_{50}$ ,  $ED_{50}$ 



| Module:7  | Module:7 Use of encyclopedias and tools in research 4 hours                         |                     |              |           |                        |  |  |  |
|---|---|---------------------|--------------|-----------|------------------------|--|--|--|
| Research  | Guides, Handbook, Academi   | c Databases for B   | iological S  | Science D | Discipline. Methods to |  |  |  |
| search rec  | uired information effectively   | •                   |              |           |                        |  |  |  |
|   |   |                     |              |           |                        |  |  |  |
| Module:8  | Contemporary issues:  |                     | 2 h          | ours      |                        |  |  |  |
| Lecture b   | y Industry Experts  |                     |              |           |                        |  |  |  |
|   | <b>Total Lecture hours:</b>   |                     | 30           | hours     |                        |  |  |  |
|   |   |                     |              |           |                        |  |  |  |
| Text Boo  | k(s)  |                     |              |           |                        |  |  |  |
| • Ca  | • Catherine Dawson, Introduction to research methods : a practical guide for anyone |                     |              |           |                        |  |  |  |
| und   | lertaking a research project, C   | Oxford : How To E   | Books, Rep   | rint 2010 |                        |  |  |  |
|   | us S. Bendat, Allan G.  |                     |              |           |                        |  |  |  |
| Pro   | cedures, 4 <sup>th</sup> Edition, ISBN: 97  | 78-1-118-21082-6,   | 640 pages    | s, Septem | ber 2011               |  |  |  |
|   |   |                     |              |           |                        |  |  |  |
|   | search in Medical and Bi  | •                   |              |           | <u> </u>               |  |  |  |
|   | paration to Grant Application   | and Publication,    | Editos: Pe   | tter Laak | e Haakon Benestad      |  |  |  |
|   | orn Olsen,  |                     |              |           |                        |  |  |  |
|   | 3N: 9780128001547, Academ   | nic Press, March 20 | 015          |           |                        |  |  |  |
| Referenc  | e Books   |                     |              |           |                        |  |  |  |
| • Joh   | n Creswell, Research Design   | : Qualitative, Quar | ntitative, a | nd Mixed  | Methods                |  |  |  |
| Ap  | proaches, Fourth Edition (Ma  | rch 14, 2013)       |              |           |                        |  |  |  |
| Mode of I   | Evaluation: CAT / Assignment  | nt / Quiz / FAT / P | roject / Ser | ninar     |                        |  |  |  |
| Recomme   | nded by Board of Studies  | 03-08-2017          |              |           |                        |  |  |  |
| Approved by Academic Council No. 46 Date 24-08-2017 |   |                     |              |           |                        |  |  |  |



| Course Code   | Course Title                    | L   | T    | P    | J    | C    |
|---------------|---------------------------------|-----|------|------|------|------|
| MBS6099       | Master's Thesis                 | 0   | 0    | 0    | 0    | 14   |
| Pre-Requisite | As per the Academic Regulations | Sy  | llab | us \ | Vers | sion |
|               |                                 | 1.0 |      |      |      |      |

To provide sufficient hands-on learning experience related to the area of specialization with a focus on research orientation

#### **Expected Course Outcome:**

Student will be able to

- Formulate specific problem statements for ill-defined real-life problems with reasonable assumptions and constraints.
- Perform a literature search and/or patent search in the area of interest.
- Develop a suitable solution methodology for the problem
- Conduct experiments / Design & Analysis / solution iterations and document the results
- Perform error analysis / benchmarking/costing
- Synthesise the results and arrive at scientific conclusions/products/solution
- Document the results in the form of technical report/presentation
- 1. Can be a theoretical analysis, modelling & simulation, experimentation & analysis, prototype design, correlation and analysis of data, software development, applied research and any other related activities.
- 2. The project can be for one or two semesters based on the completion of the required number of credits as per the academic regulations.
- 3. Should be individual work.
- 4. Carried out inside or outside the university, in any relevant industry or research institution.
- 5. Publications in the peer-reviewed journals / International Conferences will be an added advantage

| Mode of Evaluation: Periodic reviews, Presentation, Final oral viva, Poster submission |      |  |  |  |  |  |  |
|--|------|--|--|--|--|--|--|
| Recommended by Board of Studies  |      |  |  |  |  |  |  |
| Approved by Academic Council   | Date |  |  |  |  |  |  |



# **Programme Core**



| Course Code   | Course Title                      |      | T   | P   | J    | C  |
|---------------|-----------------------------------|------|-----|-----|------|----|
| MAT5019       | <b>Business Statistics with R</b> |      | 0   | 2   | 0    | 3  |
| Pre-Requisite | NIL                               | Syll | abu | s V | ersi | on |
|               |                                   | 1.0  |     |     |      |    |

- To understand the functioning of industries and business strategies.
- To provide a wide range of applications of statistics in solving business related problems.
- To apply basic statistical inference methods for tackling real-world business questions and equips them with basic knowledge of the R statistical programming package.

#### **Expected Course Outcome (CO):**

- Compute and interpret descriptive statistics using numerical and graphical techniques.
- Understand the basic concepts of random variables and find an appropriate distribution for analyzing data specific to an experiment.
- Display conceptual understanding of the nature of data analysis and probability modelling.
- Apply statistical methods like correlation, regression analysis in analysing, interpreting experimental data.
- Make appropriate decisions using statistical inference that is the central to experimental research.
- Demonstrate R programming for statistical data.

#### Module:1 Introduction to Statistical Analysis 2 hours

Introduction to Statistics - Data Collection and Presentation - Categories of Data Groupings - Exploring Data Analysis - Descriptive Statistics: Measure of Central Tendency, Measure of Dispersion.

#### Module:2 Introduction to R Software 5 hours

Installation of R Software - Basics of R: Scalars, Vectors, Matrices, Data Frames, Lists, Data Creation, Data Type Conversion, Variable Information - Basic Operations in R - Control Structures - Statistical Probability Functions in R - Importing Data - Packages - Working Directory and R Script - Data Exploration and Visualization.

# Module:3 Basic Probability and Random 5 hours Variable Concepts

Experiment - Sample Space — Event - Axioms of Probability - Basic Properties of Probability - Conditional Probability - Computation of Probability in R - Simulation of a Random Sample in R - Random Variables: Discrete and Continuous Random Variables, Marginal, Conditional Distributions — Mathematical Expectation and its Properties — Covariance — Moment Generating Function — Characteristic Function.

#### Module:4 Probability Distributions 4 hours

Binomial Distribution – Poisson Distribution – Normal Distribution and Standardized Normal Distribution – Exponential Distribution – Student's t-Distribution – Chi-square Distribution – F-Distribution – Use of the Probability Distribution in Business Problem Solving Using R.

| Module:5 | Sampling     | and | Sampling | 5 hours |  |
|----------|--------------|-----|----------|---------|--|
|          | Distribution |     |          |         |  |



Probability and Non Probability Sampling - Probability Sampling Technique: Simple Random, Systematic, Cluster and Stratified - Non Probability Sampling Technique: Judgment, Quota and Convenience - Advantages and Disadvantages - Sampling Distribution of the Mean - Central Limit Theorem and Its Significance.

#### Module:6 Statistical Inference 5 hours

Testing of Hypothesis – Types of Errors – Critical Region – Large Sample Tests: *Z*-Test for Single Proportion, Difference of Proportions, Single Mean and Difference of Means - Small Sample Tests: Student's *t*-Test and *F*-Test - Chi-Square Test: Goodness of Fit and Independence of Attributes – Design of Experiments – Analysis of Variance: One and Two Way Classifications – Point Estimates and Interval Estimates - Method of Moments and Maximum Likelihood – Confidence Interval.

#### Module:7 Correlation and Regression 2 hours

Correlation and Regression – Rank Correlation – Partial and Multiple Correlation – Multiple Regression.

Module:8 Contemporary issues: 2 hours

Lecture by Industry Experts

Total Lecture hours: 30 hours

#### Text Book(s)

- Sharma J.K.(2004): Business Statistics, Pearson Education
- Peter Dalgaard (2008), Introductory Statistics with R, 2nd edition, Springer.
- Akinkunmi, M. (2019). Business Statistics with Solutions in R. Berlin, Boston.
- Kapoor.V.K. and Gupta.S. (1978): Fundamentals of Applied Statistics, Sultan Chand and Sons.

#### **Reference Books**

- Hooda.R.P.(2003): Statistics for Business and Economics, 3/e, Mac Millan
- Agarwal.B.L(1996): Basic statistics, 3/e, New Age International (P) Ltd
- Anderson.R, Sweeney.J and Williams.A (2002): Statistics for Business and Economics, 8/e, Thomson.
- Bowerman.L.B, O'Connell.R.Murphree.S,(2010): Business Statistics in Practice, Tata McGraw-Hill Edition
- Amir.D.Aczel and Sounder Pandian (2006): Complete Business Statistics, 6/e, Tata McGraw Hill Publishing Company Limited.
- Michael J.Crawley (2007), The R Book, John Wiley and Sons Ltd.

Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar
List of Challenging Experiments (Indicative)

| List of C | hallenging Experiments (Indicative)                               |         |
|-----------|---|---------|
| 1.        | Introduction: Understanding Data types, importing/exporting data. | 2 hours |
| 2.        | Computing Summary Statistics /plotting and visualizing data using | 4 hours |
|           | Tabulation and Graphical Representations.                         |         |
| 3.        | Applying correlation and simple linear regression model to real   | 4 hours |
|           | dataset; computing and interpreting the coefficient of            |         |
|           | determination.  |         |
| 4.        | Applying multiple linear regression model to real dataset;        | 3 hours |



|  | computing and interpreting  | the multiple     | coeff    | icient of  |         |
|--|---|------------------|----------|------------|---------|
|  | determination.  |                  |          |            |         |
| 5.   | Fitting the following proba                                       | ıbility distribı | itions:  | Binomial   | 4 hours |
|  | distribution, Normal distribution,                                | Poisson distribu | ition.   |            |         |
| 6.   | Testing of hypothesis for One sa                                  | ample mean an    | d propor | rtion from | 2 hours |
|  | real-time problems.   | _                |          |            |         |
| 7.   | Testing of hypothesis for Two sa                                  | ample means an   | d propo  | rtion from | 2hours  |
|  | real-time problems.   |                  |          |            |         |
| 8.   | Applying the t test for independent and dependent samples         |                  |          |            | 2 hours |
| 9.   | Applying Chi-square test for goodness of fit test and Contingency |                  |          |            | 3 hours |
|  | test to real dataset.   |                  |          |            |         |
| 10.  | 10. Performing ANOVA for real dataset for Completely randomized   |                  |          |            | 4 hours |
|  | design,   |                  |          |            |         |
| Randomized Block design, Latin square Design.      |   |                  |          |            |         |
| Total Laboratory Hours                             |   |                  |          | 30 hours   |         |
| Mode of assessment: Weekly Assessment / FAT        |   |                  |          |            | •       |
| Recommended by Board of Studies 24-06-2020         |   |                  |          |            |         |
| Approved by Academic Council No. 59 Date 24-09-202 |   |                  | )20      |            |         |



| <b>Course Code</b> | Course Title                                  |                  | T | P  | J | C |
|--------------------|---|------------------|---|----|---|---|
| MAT5020            | Data Analytics and Decision Making            |                  |   | 2  | 0 | 3 |
| Pre-Requisite      | Knowledge of basic Statistics and Mathematics | Syllabus Version |   | on |   |   |
|                    |   | 1.0              |   |    |   |   |

The objective of the course is to make the student:

- Understand the fundamental concepts of data analysis, data description, decision making, simulation, random number generation, regression modeling, decision modeling, and simulation modeling.
- Conversant with various methods and techniques used in summarization and analysis of data.
- Prepare for investigation of data and examine the possible diagnostics of regression model.
- Formulate real time problem in a form of model.
- Develop feasible solution of real-life problems, using spreadsheet, decision, simulation modeling techniques.
- Conduct research using data analysis and decision models.

#### **Expected Course Outcomes:**

- At the end of the course students will be able to:
- Learn to develop in-depth understanding of the data analysis and decision modeling.
- Demonstrate the knowledge and skill of data scaling, acquisition, handling, and manipulation..
- Examine the relationships between dependent and independent variables of simple and
- multiple regression models estimate the parameters and fit a model.
- Perform, handle and manipulate the analysis of various types of data and develop an appropriate decision model.
- Apply the methods of random number generators and use it to solve real life problems.
- Investigate various types of model using spreadsheet, simulation and decision modeling.
- Conduct application of regression modeling to real time observations.
- Research on real time problems from various disciplines using data analysis and decision modeling.

#### Module:1 Introduction to Data Analysis 4 hours

Data and its measurement, absolute and relative measures of data, data scale (nominal, ordinal, interval, and ratio), data types, methods of data acquisition, normalization of data, visualization of data, Time series plots, Box plot, stem and leaf diagram, exploring data with pivot table, data cleansing, concept of outliers, concept of Z- score, identification of an outliers using Z score and box plot.

#### Module:2 Data Processing and Manipulation 4 hours

Processing of data, methods of getting right data, sources of data, data sources on webs, official statistics, data handling using excel auto-filter, complex queries with advanced filter, importing external data from Access, creating pivot table from external data, data cleansing, handling the missing data, data manipulation, summary statistics and process of decision making.



|   | (Deemed to be Univers                | ity under section 3 of UGC Act, 1956)   |                          |  |  |
|---|--------------------------------------|---|--------------------------|--|--|
| Module:3  | Decision Making under Unce           | ertainties                              | 4 hours                  |  |  |
|   | ents of decision making,, the        |   |                          |  |  |
|   | rule, numerical problems cases,      |   | =                        |  |  |
| Normal and Expone   |                                      | • |                          |  |  |
|   |                                      |   |                          |  |  |
| Module:4  | Random Number Generat                | tion                                    | 4 hours                  |  |  |
|   | ng of random number and its re       |   |                          |  |  |
|   | nerating Continuous Random V         |   | screte Random Variates,  |  |  |
| simulating a non –  | homogeneous Poisson Process a        | and queuing system.                     |                          |  |  |
|   |                                      |   | T                        |  |  |
| Module:5  | Modeling through Regres              |   | 6 hours                  |  |  |
|   | nition of a model, steps of model    |   |                          |  |  |
|   | fficients, fitting of a model, d     |   |                          |  |  |
|   | d adjusted $\Box^2$ . Problem of ove |   |                          |  |  |
|   | onfidence interval for regressio     | _                                       |                          |  |  |
|   | orrelation, multi-collinearity. Te   |   |                          |  |  |
|   | for a given regression model. I      | error analysis and mea                  | surement of the forecast |  |  |
| accuracy.   |                                      |   |                          |  |  |
| Module:6  | Decision Modelling                   |   | 3 hours                  |  |  |
|   | uling models, aggregate planning     | og models logistic mod                  |                          |  |  |
|   | ogramming models                     | ig models, logistic mod                 | icis, dynamic imanciai   |  |  |
| models, meger pr  |                                      |   |                          |  |  |
| Module:7  | Simulation Modelling                 |   | 03 hours                 |  |  |
|   | nulation modeling, Discrete Sin      | nulation model. Contin                  |                          |  |  |
|   | ation. Spreadsheet simulation m      |   |                          |  |  |
|   | simulating correlated values.        |   | •                        |  |  |
|   |                                      |   |                          |  |  |
| Module:8  | Contemporary issues                  |   | 02 hours                 |  |  |
| Lecture by Industry   | Experts                              |   |                          |  |  |
|   |                                      |   |                          |  |  |
| Total Lecture Hou   | irs:                                 |   | 30 hours                 |  |  |
| Text Book(s)  |                                      |   |                          |  |  |
| • Albright, S. C., Winston, W. L. and Zappe, C.(2017); Data Analysis and Decision |                                      |   |                          |  |  |
|   | Edition, Cengage Learning Pvt.       | Ltd.                                    |                          |  |  |
| Reference Books   |                                      |   |                          |  |  |
|   | and W.D. Kelton. Simulation Mo       | •                                       | C.M.H. Edition(2016)     |  |  |
| • S.M. Ross. Simulation, India Elsevier Publication(2016)                         |                                      |   |                          |  |  |
| • Wendy L. Martinez, Angel R. Martinez., Computational Statistics handbook with   |                                      |   |                          |  |  |
| MATLAB, Chapman & Hall / CRC (2002)   |                                      |   |                          |  |  |
|   | T                                    |   |                          |  |  |
| 34 1 65 1   | CATI/A :                             | ATT / D : . / C :                       |                          |  |  |
|   | n: CAT / Assignment / Quiz / FA      | AI / Project / Seminar                  |                          |  |  |
|   | g Experiments (Indicative)           |   | 1                        |  |  |
| 1.  | Introduction to Data Analysis        |   | hours                    |  |  |
| 2.  | Data using statistics                | 3                                       | hours                    |  |  |



| Graphical techniques                     | 3 hours   |  |  |  |  |
|--|---|--|--|--|--|
| Probability to make Business decisions   | 3 hours   |  |  |  |  |
| Discrete random variables to make        | business  | 3 hours  |  |  |  |
| decisions                                |   |  |  |  |  |
| Pivot Tables and Conditional Formattin   | g   | 2 hours  |  |  |  |
| Data Processing and Manipulation         |   | 3 hours  |  |  |  |
| Decision Making under Uncertainties      |   | 3 hours  |  |  |  |
| Random number generation                 |   | 2 hours  |  |  |  |
| Modelling Through Regression             |   | 3 hours  |  |  |  |
| Total laboratory hours                   |   |  |  |  |  |
| Mode of assessment: CAT / FAT            |   |  |  |  |  |
| Recommended by Board of Studies 24-06-2  |   |  |  |  |  |
| Approved by Academic No. 59 Date 24-09-2 |   | )20  |  |  |  |
|  |   |  |  |  |  |
|  | Probability to make Business decisions Discrete random variables to make decisions Pivot Tables and Conditional Formattin Data Processing and Manipulation Decision Making under Uncertainties Random number generation Modelling Through Regression ours t: CAT / FAT Board of Studies | Probability to make Business decisions  Discrete random variables to make business decisions  Pivot Tables and Conditional Formatting  Data Processing and Manipulation  Decision Making under Uncertainties  Random number generation  Modelling Through Regression  ours  t: CAT / FAT  Board of Studies  24-06-20 |  |  |  |



| <b>Course Code</b>   | Curse Title                           | L                | T | P | J | C |
|----------------------|---------------------------------------|------------------|---|---|---|---|
| MAT5021              | <b>Business Computer Applications</b> | 1                | 0 | 2 | 0 | 2 |
| <b>Pre-Requisite</b> | Nil                                   | Syllabus Version |   | n |   |   |
|                      |                                       | 1.0              |   |   |   |   |

Upon completion of this course, the student will be able to:

- Identify Computer Concepts terminology and concepts; basic operating system functionality and terminology; and internet browsers functionality
- Apply basic and advanced formatting techniques skills to produce word processing documents, including Letters and Memos, Business Reports, Flyers, Newsletters.
- Demonstrate basic skills involving spreadsheet functions; create formulas, charts, and graphs; manipulate data; and generate reports including AutoFill, Absolute Cell References, Grouping sheets and linking formulas
- Develop a database; create and format tables, queries, and reports; and enter and modify table data.
- Develop and deliver business presentations using presentation software; Create presentations using text, visual and/or sound elements; use techniques as slide layout, themes, transitions and animations, charts and tables.

#### **Expected Course Outcome:**

- Gain familiarity with the concepts and terminology used in the development, implementation and operation of business application systems.
- Explore various methods that Information Technology can be used to support existing businesses and strategies.
- Achieve hands-on experience with productivity/application software to enhance business activities.
- Accomplish projects utilizing business theories, Internet resources and computer technology.
- Work with simple design and development tasks for the main types of business information systems

| Module:1 | Computer Basics | 2 hours |
|----------|-----------------|---------|
|          |                 |         |

Fundamentals of information technology concepts – hardware, software, security, and privacy.

#### Module:2 File Management 2 hours

File management techniques to manipulate electronic files and folders in local, network, and online environments

# Module:3 Business Documentation 2 hours

Business documents with word processing software using spelling and grammar check, format and layout, tables, citations, graphics, and mail merge.

# Module:4 Data Analysis in Excel and Spreadsheets 2 hours

Business documents and analyze data with spreadsheet software using (i) tables, sorting, filtering, charts and graphics, pivot tables, macros; (ii) statistical, financial, logical and look-up functions



| and formulas  | s; and (iii) add-ins.                               | (Deemed to be University under | section 3 of U   | GC Act, 1936)  |                        |  |
|---|---|--------------------------------|------------------|----------------|------------------------|--|
|   |   |                                |                  |                |                        |  |
| Module:5  | <b>Business present</b>                             | ations                         |                  |                | 2 hours                |  |
|   | ultimedia presentations wi                          | -                              |                  | _              |                        |  |
| themes, colo  | rs, clip art, pictures, tables,                     | transitions, anin              | nation,          | video, charts  | , and views.           |  |
|   |   |                                |                  |                |                        |  |
| Module:6  | Database Manag                                      |                                |                  |                | 2 hours                |  |
|   | nd manage data with datab                           |                                | _                |                | elationships, indexes, |  |
| keys, views,  | queries, forms, reports, and                        | i import/export i              | functio:         | ns             |                        |  |
| Module:7  | Business softwar                                    | e annlication                  | c c              |                | 2 hours                |  |
|   | echnologies to conduct ethi                         |                                |                  | goal seeking   |                        |  |
|   | ms and make adjustments/re                          |                                |                  |                |                        |  |
| BOTY C Problem  | in and make adjustments/1                           |                                | 5 <b>III u</b> 0 | usiness cirvii |                        |  |
| Module:8  | Contemporary iss                                    | sues:                          |                  |                | 1 hours                |  |
| Lecture by In   | ndustry Experts                                     |                                |                  |                |                        |  |
|   | •   |                                |                  |                |                        |  |
|   | Total Lecture hour                                  | rs:                            |                  |                | 15 hours               |  |
| Text Book(s   | 5)  |                                |                  |                |                        |  |
| •   | Skills for Success with M                           | icrosoft Office 2              | 2019             |                |                        |  |
| •   | Access to Word, Excel, A                            | ccess, and Powe                | er Poin          | t 2019         |                        |  |
| Reference B   | ooks  |                                |                  |                |                        |  |
| •   | Technology in action : co                           | mplete, ISBN:                  | 978013           | 33802962       |                        |  |
| Mode of Eva   | luation: CAT / Assignment                           | t / Quiz / FAT /               | Project          | / Seminar      |                        |  |
| List of Chal  | lenging Experiments (Ind                            | icative)                       |                  |                |                        |  |
| 1   | Create Letters and Memo                             | S                              |                  | 2              | hours                  |  |
| 2   | Create Business Reports                             |                                |                  | 3              | hours                  |  |
| 3   | Create Flyers                                       |                                |                  |                | hours                  |  |
| 4   | Create Newsletters and M                            |                                | ments            |                | hours                  |  |
| 5   | Create Workbooks with E                             |                                |                  | 3 hours        |                        |  |
| 6   | Insert Summary Function                             |                                |                  |                | hours                  |  |
| 7   | Manage Multiple Worksh                              | eets                           |                  |                | hours                  |  |
| 8   | Create Databases Tables                             |                                |                  |                | hours                  |  |
|   | 9 Getting Started with PowerPoint 2013              |                                |                  |                | hours                  |  |
| 10 Format a Presentation  |   |                                |                  | hours          |                        |  |
| Enhance Presentations with Graphics   |   |                                |                  | hours          |                        |  |
| 12 Present Data Using Tables, Charts and Animation                          |   |                                |                  |                | hours                  |  |
| Total Laboratory Hours  Mode of assessment:: Continuous Assessment and FAT. |   |                                |                  |                | ) hours                |  |
|   |   | 1                              | •                |                |                        |  |
|   | ed by Board of Studies                              | 24-06-2020<br>No.:59           | Date             | 24-09-2020     |                        |  |
| Approved by   | Approved by Academic Council No.:59 Date 24-09-2020 |                                |                  |                |                        |  |



| <b>Course Code</b> | Course Title  |   |   | P     | J     | C  |
|--------------------|---|---|---|-------|-------|----|
| MAT5022            | Modelling and Simulation                                      | 2 | 0 | 2     | 0     | 3  |
| Pre-Requisite      | Calculus and Basic Probability and Statistic Concepts Syllabu |   |   | ous V | Versi | on |
|                    |   |   |   | 1.0   | )     |    |

- To understand the functioning of industries and business strategies.
- To provide students hands-on experience in using industry-standard simulation modelling software in order to structure and solve complex and large-scale managerial decision problems.

# **Expected Course Outcome:**

- Have a comprehensive understanding of the theoretical foundations of stochastic simulation, including
- Random number generation, sampling from discrete and continuous distributions, and statistical analysis of transient/steady-state outputs.
- Build realistic discrete-event simulation models using industry-standard software.
- Apply simulation model building and analysis skills to systematically frame and solve complex business planning problems.
- Explain Verification and Validation of simulation model.
- Interpret the model and apply the results to resolve critical issues in a real world environment.
- Demonstrate various statistical software for simulation technique.

# Module:1 Introduction to Modelling and Simulation 4 hours

Introduction to Simulation modeling, Advantages, Disadvantages, Areas of application, System environment, components of a system, Model of a system, types of models, steps in a simulation study. Simulation Examples: Simulation of Queuing systems, Simulation of Inventory System, Other simulation examples.

# Module:2 General Principles 2 hours

Concepts in discrete - event simulation, event scheduling/ Time advance algorithm, simulation using event scheduling.

#### Module:3 Random Number and Random Variate Generation 6 hours

Random Numbers: Properties, Generations methods, Tests for Random number- Frequency test, Runs test, Autocorrelation test. Random Variate Generation: Inverse Transform Technique-Exponential, Uniform, Weibull, Triangular distributions, Direct transformation for Normal and log normal Distributions, convolution methods- Erlang distribution, Acceptance Rejection Technique

| Module:4 Optimization via Simulation 3 hours |
|--|
|--|

Meaning, difficulty, Robust Heuristics, Random Search.

# Module:5 Analysis of Simulation Data 4 hours

Input Modelling: Data collection, Identification and distribution with data, parameter estimation, Goodness of fit tests, Selection of input models without data, Multivariate and time series analysis.



Verification and Validation of Model – Model Building, Verification, Calibration and Validation of Models.

#### **Output Analysis** 5 hours Module:6

Types of Simulations with Respect to Output Analysis, Stochastic Nature of output data, Measures of Performance and their estimation, Output analysis of terminating simulation, Output analysis of steady state simulations.

Module:7 **Simulation Software** 4 hours

Selection of Simulation Software, Simulation packages, Trend in Simulation Software.

Module:8 **Contemporary issues** 2 hours Lecture by Industry Experts Total Lecture hours: 30 hours

#### Text Book(s)

- Robinson, S. (2014) Simulation: The Practice of Model Development and Use (2nd Edition). Palgrave Macmillan.
- Averill M Law, W David Kelton, Simulation Modelling & Analysis, McGraw Hill International Editions – Industrial Engineering series, 4th Edition, ISBN: 0-07-100803-9.

#### Reference Books

- Geoffrey Gordon, (1978) System Simulation, Prentice Hall publication, 2nd Edition, ISBN: 81-203-0140-4.
- Pidd, M., (2004) Computer Simulation in Management Science. John Wiley & Sons.
- Narsingh Deo (2004), Systems Simulation with Digital Computer, PHI Publication (EEE), 3rd Edition, ISBN: 0-87692-028-8.

Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar

| List of Challeng | ing Experiments (Indicative)                |          |  |  |  |  |
|------------------|---|----------|--|--|--|--|
| 1.               | Features of Pro model Package and Input     | 6 hours  |  |  |  |  |
|                  | Modelling                                   |          |  |  |  |  |
| 2.               | Simulation of Manufacturing System          | 6 hours  |  |  |  |  |
| 3.               | Simulation of Service Operations            | 6 hours  |  |  |  |  |
| 4.               | Modelling a Live Problem                    | 6 hours  |  |  |  |  |
| 5.               | Modelling and simulation problems           | 6 hours  |  |  |  |  |
| Total Laboratory | Hours                                       | 30 hours |  |  |  |  |
| Mode of assessm  | Mode of assessment: Weekly Assessment / FAT |          |  |  |  |  |

Recommended by Board of Studies 24-06-2020 Approved by Academic Council No. 59 24-09-2020 Date



| <b>Course Code</b> | Course Title                              | L                | T | P  | J | C |
|--------------------|---|------------------|---|----|---|---|
| MAT5023            | Machine Learning in Business Applications | 2                | 0 | 2  | 0 | 3 |
| Pre-Requisite      | NIL                                       | Syllabus Version |   | on |   |   |
|                    |   | 1.0              |   |    |   |   |

- Apply quantitative modeling and data analysis techniques to the solution of real world business problems, communicate findings, and effectively present results using data visualization techniques.
- Apply principles of Data Science to the analysis of business problems.
- Develop self-learning algorithms using training data to classify or predict the outcome of future datasets.
- Apply algorithms to build machine intelligence.

## **Expected Course Outcome:**

At the end of the course students will be able to:

- Describe what Data Science is and the skill sets needed to be a data scientist.
- Explain in basic terms what Statistical Inference means. Identify probability distributions commonly used as foundations for statistical modelling. Fit a model to data.
- Understand the most popular machine learning algorithms
- Analyse and perform an evaluation of learning algorithms and model selection.
- Compare the strengths and weaknesses of many popular machine learning approaches
- Appreciate the underlying mathematical relationships within and across machine learning algorithms and the paradigms of supervised and unsupervised learning.
- Design and implement various machine learning algorithms in a range of real-world applications.

Module:1 Introduction to Data Science 2 hours

Big Data Analytics, Business intelligence vs Big data, big data frameworks, Current landscape of analytics.

Module:2 Exploratory data analysis 4 hours

Exploratory Data Analysis (EDA), statistical measures, Data Analytics Lifecycle and Discovery, data visualization techniques.

Module:3 Statistical Inference 4 hours

Population and Sample, Statistical modelling, probability distributions, fitting a model.

Module:4 Introduction to Machine Learning 4 hours

The origins of machine learning-How machines learn - Machine learning in practice- Exploring and understanding state-of-the-art methods.

Module:5 Classification 4 hours

Learning Associations-Classification-Regression- Decision Trees - Reinforcement Learning-Probably Approximately Correct Learning (PAC)-Noise-Learning-Multiple classes-Model Selection and Generalization- Support Vector Machines.

Module:6 Dimensionality Reduction 4 hours

Introduction- Subset Selection-Principal Component Analysis, Feature Embedding-Factor Analysis-Singular Value Decomposition.

Module:7 Supervised Learning and Unsupervised Learning 6 hours

Linear Discrimination: Introduction- Generalizing the Linear Model-Geometry of the Linear



|  | (Deemed to be offiversity finder section 5 of OGC Act, 1750)                              |                               |  |  |  |  |  |
|--|---|-------------------------------|--|--|--|--|--|
|  | Discriminant- Linear Discriminant Analysis- Pairwise Separation-Gradient Descent-Logistic |                               |  |  |  |  |  |
| Discrimination                                     | on. Clustering: Introduction, K-Means Clustering- Mixtures of                             | Latent Variable               |  |  |  |  |  |
| Models- Spec                                       | ctral Clustering-Hierarchical Clustering-Clustering, Choosing the nun                     | nber of Clusters.             |  |  |  |  |  |
| Module:8   | Contemporary issues   | 2 hours                       |  |  |  |  |  |
| Lecture by In                                      | Lecture by Industry Experts   |                               |  |  |  |  |  |
|  | Total Lecture hours:  | 30 hours                      |  |  |  |  |  |
| Text Book(s)                                       |   |                               |  |  |  |  |  |
| •  | Seema Acharya, Subhasini Chellappan, (2019) Big Data Analyt                               | ics, 2 <sup>nd</sup> edition, |  |  |  |  |  |
|  | Wiley India.  |                               |  |  |  |  |  |
| •  | E. Alpaydin, (2015), Introduction to Machine Learning, 3 <sup>rd</sup> Edition,           | MIT Press.                    |  |  |  |  |  |
| Reference B  | ook(s)  |                               |  |  |  |  |  |
| • R N  | Prasad and Seema Acharya (2016), Fundamentals of Business Anal                            | ytics, 2ed, Wiley             |  |  |  |  |  |
| India  |   |                               |  |  |  |  |  |
|  | . Bishop (2016), Pattern Recognition and Machine Learning, Springer                       |                               |  |  |  |  |  |
| • K. P   | . Murphy(2012), Machine Learning: A Probabilistic Perspective, MIT                        | Γ Press.                      |  |  |  |  |  |
| Mode of Eva  | lluation: CAT, Quiz, Digital Assignment and FAT   |                               |  |  |  |  |  |
| List of Chall                                      | enging Experiments (Indicative)   |                               |  |  |  |  |  |
| 1  | Exploring and Understanding data and formats 3 hour                                       |                               |  |  |  |  |  |
| 2  | Data visualization 3 hours  |                               |  |  |  |  |  |
| 3  | Model fitting 4 hours   |                               |  |  |  |  |  |
| 4  | Classification techniques using Decision Trees 4 hours                                    |                               |  |  |  |  |  |
| 5  | Support Vector Machines 4 hours   |                               |  |  |  |  |  |
| 6  | Principle component analysis 4 hours  |                               |  |  |  |  |  |
| 7  | Clustering Algorithms 4 hours   |                               |  |  |  |  |  |
| 8  | Discriminant analysis 4 hours   |                               |  |  |  |  |  |
|  | Total Lecture hours: 30 hour  | rs                            |  |  |  |  |  |
| Mode of evaluation: Continuous Assessment and FAT. |   |                               |  |  |  |  |  |
| Recommended by Board of Studies 24-06-2020         |   |                               |  |  |  |  |  |
| Approved by  | Academic Council No.: 59 Date 24-09-2020  |                               |  |  |  |  |  |
|  | <u> </u>  |                               |  |  |  |  |  |



| Course Code   | Course Title             | L   | T    | P   | J  | C     |
|---------------|--------------------------|-----|------|-----|----|-------|
| MAT5024       | Decision Support Systems | 2   | 0    | 0   | 4  | 3     |
| Pre-Requisite | NIL                      |     | ylla | bus | Ve | rsion |
|               |                          | 1.0 |      |     |    |       |

- To review and clarify the fundamental terms, concepts and theories associated with Decision Support Systems, computerized decision aids, expert systems, group support systems and executive information systems.
- To discuss and develop skills in the analysis, design and implementation of computerized Decision Support Systems.
- To discuss organizational and social implications of Decision Support Systems.

#### **Expected Course Outcomes:**

- Explain the nature of modelling and how real-world systems may be represented in mathematical form and realized on a computer.
- Determine when a realistic problem is in non-standard form and represent it quantitatively using a computer.
- To examine examples and case studies documenting computer support for organizational decision making, and various planning, analysis and control tasks.
- Distinguish among data processing systems, management information systems, and decision support/expert systems.
- Analyze how information is used to solve problems.

| Module:1 Introduction Principles | to | Systems | 4 hours |  |
|----------------------------------|----|---------|---------|--|
|----------------------------------|----|---------|---------|--|

The Characteristics and elements of systems, General systems model, Explore communication systems, Differentiate between data processing systems, management information systems, and decision support systems.

| Module:2 | Methods of Decision Making and | 2 hours |  |
|----------|--------------------------------|---------|--|
|          | <b>Problem Solving</b>         |         |  |

Elements of problem solving process - Problems versus systems - Structured, unstructured, and semi-structured problems - The systems approach and its relationship to the scientific approach.

# Module:3 Decision Support Systems (DSS) 5 hours

Development of DSS - Relationship to data processing and database systems - DSS development and implementation - DSS features and capabilities - DSS in the information center.

#### Module:4 Expert Systems Overview 5 hours

Expert behaviour in decision-making situations - Knowledge capture - Expert systems development process - Build a minimal expert system - Apply and modify the system - Multiple levels of knowledge representation - Multiple levels of control and search procedures.

#### Module:5 Spreadsheet Facilities 4 hours

Modelling with a spread sheet - Hands-on use of a spreadsheet for business decision-making - Spreadsheet in the information center.



| Module:6  |                                | Manipulation of          |                  | a 5     | hours             |               |  |
|---|--------------------------------|--------------------------|------------------|---------|-------------------|---------------|--|
|   |                                | decision making p        |                  |         |                   |               |  |
|   |                                | tion to support decis    |                  |         |                   |               |  |
|   |                                | s - Proficiency in utili | izing expert sys | stem,   | spreadsheet, data | base, graphic |  |
| and statistical   | software for                   | "what if" analyses.      |                  |         |                   |               |  |
|   |                                | 1                        |                  |         |                   |               |  |
| Module:7  |                                | <b>Building Managen</b>  |                  |         | 3 hours           |               |  |
| _   | • •                            | Validation of models     | - Management     | it mod  | els and expert sy | stems in the  |  |
| information c   | enter.                         |                          |                  |         |                   |               |  |
|   |                                | 1                        |                  |         |                   |               |  |
| Module:8  |                                | Contemporary iss         | sues             | 2       | hours             |               |  |
| Lecture by In   | dustry Exper                   | ts                       |                  |         |                   |               |  |
|   |                                |                          |                  |         |                   |               |  |
|   | Total Lecture hours: 30 hours  |                          |                  |         |                   |               |  |
| Text Book(s)  |                                |                          |                  |         |                   |               |  |
| •   | Bennett, Jo                    | hn L. Building Dec       | ision Support    | Syste   | ems. Reading, M   | IA: Addison   |  |
|   | Wesley, 198                    |                          |                  |         |                   |               |  |
| •   |                                | Albright. VBA for        |                  |         |                   | port Systems  |  |
|   |                                | oft Office Excel (5th    | Edition) Cenga   | age Le  | earning. 2016.    |               |  |
| Reference Bo  |                                |                          |                  |         |                   |               |  |
| •   | -                              | iam E. & Michael E.      | •                | cision  | Support and Exp   | ert Systems.  |  |
|   |                                | South Western Publis     | <u> </u>         |         |                   |               |  |
| •   |                                | alph H., Jr., & Hu       |                  | ı, eds. | Decision Supp     | ort Systems.  |  |
|   | 0                              | Cliffs, NJ: Prentice-H   | ,                |         |                   |               |  |
| •   |                                | aim. Decision Suppo      | ort and Expert   | t Syst  | em: Managerial    | Perspectives. |  |
| New York: Macmillan, 1988.  |                                |                          |                  |         |                   |               |  |
| • Young, Lawrence F. Decision Support and Idea Processing Systems, Dubuque, IA: |                                |                          |                  |         |                   |               |  |
|   | Wm. C. Brown Publishers, 1989. |                          |                  |         |                   |               |  |
| Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar           |                                |                          |                  |         |                   |               |  |
| Recommende  |                                |                          | 24-06-2020       |         | 1                 |               |  |
| Approved by   | Academic C                     | ouncil                   | No. 59 I         | Date    | 24-09-2020        |               |  |



| Course Code   | Course Title                  | L                | T | P | J    | C |
|---------------|-------------------------------|------------------|---|---|------|---|
| MAT5025       | Applied Multivariate Analysis | 2                | 0 | 2 | 0    | 3 |
| Pre-Requisite | NIL                           | Syllabus Version |   |   | sion |   |
|               |                               | 1.0              |   |   |      |   |

- To understand the functioning of industries and business strategies.
- To provide a wide range of applications of statistics in solving business related problems.
- To apply classical multivariate analysis and techniques which are useful for analyzing both designed experiments and observational studies.

#### **Expected Course Outcome:**

- Explain the fundamental principles of multivariate normal distribution and sampling theory
- Apply hypotheses tests to analyze multivariate data
- Evaluate the different multivariate methods
- Interpret findings in a scientific and concise manner
- Demonstrate various statistical softwares such as SPSS, MINITAB and R programming for statistical data.

# Module:1 Introduction and Matrices 4 hours

Introduction to multivariate analysis - Basic statistics of a data set - Data displays and graphical representations - Matrices: Rank, inverse, trace and their properties - Characteristic roots and vectors - Idempotent and partitioned matrices - G-inverse and properties - Reduction of a matrix into diagonal, canonical and triangular forms.

# Module:2 System of Linear Equations 2 hours

Consistency – different types of solutions - Quadratic forms – reductions of different types – Definite quadratic forms – Cochran's theorem.

#### Module:3 Multivariate Normal Distribution 5 hours

Normal distribution – Bivariate Normal distribution – Multivariate Normal distribution – Marginal and conditional distributions – characteristic function. Maximum likelihood estimation of the parameters of Multivariate Normal and their sampling distributions – Inference concerning the mean vector when covariance matrix is known

# Module:4 Multivariate Linear Model and Analysis 5 hours of Variance and Covariance

Total, Partial, Multiple correlation in the Multivariate setup – MLEs of Total, Partial and Multiple correlation coefficients. Sampling distributions of Total and Multiple Correlation in the null case - Hotelling  $T^2$  statistic, derivation and its distribution – Uses of  $T^2$  statistic -  $D^2$  statistic and its distribution, relation between  $T^2$  and  $D^2$  statistics.

#### Module:5 Discriminant Model and Analysis 2 hours

A two group discriminant analysis, a three group discriminant analysis, the decision process of discriminant analysis objective, research design, assumptions, estimation of the model, assessing overall fit of a model, interpretation of the results, validation of the results).



|                  | (Deemed to be Ur   |                 |         |               |                           |               |
|------------------|--|-----------------|---------|---------------|---------------------------|---------------|
| Module:6         | Problem Classification an Variance                               | nd Analysis     | of 5    | hours         |                           |               |
|                  | roblems - Scope and its applic logistic regression-odds ratio, V |                 |         |               |                           |               |
|                  | nown and unknown dispersion                                      |                 |         |               |                           |               |
|                  | ear discriminant function - Mul                                  |                 |         |               |                           |               |
| Way classificati |  |                 | , 515 0 | . , 0,2 20,22 | (1/11/11/0                | , 1 1), 0 110 |
|                  |  |                 |         |               |                           |               |
| Module:7         | Multivariate Methods in Analysis                                 | n Multivari     | ate     | 5 hours       | 3                         |               |
| Principal compo  | onents – Definition and Propertie                                | es - Extraction | of P    | rincipal      | componen                  | ts and their  |
|                  | nonical correlation - Estimatio                                  |                 |         |               |                           |               |
| analysis - Math  | nematical model- Estimation of                                   | Factor Loadin   | ıgs —   | - Conce       | pt of factor              | r rotation –  |
| Varimax criterio | on.  |                 |         |               |                           |               |
|                  |  |                 |         |               |                           |               |
| Module:8         | Contemporary issues:   |                 | 2       | hours         |                           |               |
| Lecture by Indu  | stry Experts   |                 |         |               |                           |               |
|                  |  |                 |         |               |                           |               |
|                  | Total Lecture hou  | rs:             | 3       | 0 hour        | S                         |               |
| Text Book(s)     | ·  |                 |         |               |                           |               |
| • Jo             | hnson, Richard A and. Wiche                                      | ern D.W ,       | Appli   | ed Mul        | ltivariate S              | tatistical    |
|                  | nalysis, 7/e, Prentice-Hall of Ind                               |                 |         |               |                           |               |
| • H              | ardly W.K. and Simor L., Applie                                  | ed Multivariate | e Stati | stical A      | analysis, 4 <sup>th</sup> | Edition,      |
|                  | oringer- Verlag, 2015.   |                 |         |               | •                         |               |
| • D              | .F. Morrison, Multivariate                                       | Statistical M   | ethod   | s, 3rd        | Ed., M                    | cGraw-Hill    |
|                  | ternational Book Company,1990                                    |                 |         |               |                           |               |
| Reference Boo    | ks   |                 |         |               |                           |               |
| • A              | nderson, T.W. (2003): An Introd                                  | duction to Mu   | ltivari | ate Stat      | istical Anal              | ysis, Wiley   |
| E                | astern Ltd.  |                 |         |               |                           | •             |
| • R              | ao, C.R (1998): Linear Statistic                                 | al Inference a  | nd its  | Applic        | cations, Wi               | ley Eastern   |
|                  | td,.   |                 |         |               |                           | •             |
| Mode of Evalua   | tion: CAT / Assignment / Quiz /                                  | FAT / Project   | / Sen   | ninar         |                           |               |
|                  | ging Experiments (Indicative)                                    |                 |         |               |                           |               |
|                  | est for equality of mean vectors v                               | when covarian   | ce ma   | trix is       | 4 hours                   |               |
|                  | nknown   |                 |         |               |                           |               |
| 2. L             | ab Experiment on the concept of                                  | Covariance m    | atrice  | S             | 4 hours                   |               |
|                  | xperiment based on Discriminan                                   |                 |         |               | 4 hours                   |               |
|                  | ab Experiment on Canonical c                                     | •               | d can   | onical        | 4 hours                   |               |
| Va               | nriables   |                 |         |               |                           |               |
| 5. E             | xperiment based on the concept                                   | of One Way      | MAN     | IOVA          | 5 hours                   |               |
|                  | ith Post hoc tests   | •               |         |               |                           |               |
|                  | ab experiment on Principal C                                     | omponent A      | nalysi  | s and         | 4 hours                   |               |
|                  | actor Analysis   | •               | ,       |               |                           |               |
|                  | oteling $\Box^2$ and Mahalanobis $\Box^2$                        |                 |         |               | 5 hours                   |               |
| Total Laborator  |  |                 |         |               | 30 hours                  |               |
|                  | ment: Weekly Assessment / FAT                                    |                 |         |               |                           |               |
|                  | by Board of Studies  | 24-06-2020      |         |               |                           |               |
|                  | cademic Council  |                 | Date    | 24-09         | -2020                     |               |
| 11               |  |                 |         |               | -                         |               |



| Course Code   | Course Title                                  | L  | T     | P    | J     | C  |
|---------------|---|----|-------|------|-------|----|
| MAT5026       | Time Series Analysis for Business Forecasting | 2  | 0     | 2    | 0     | 3  |
| Pre-Requisite | NIL   | Sy | llabu | s Ve | ersio | on |
|               |   |    |       | 1.0  |       |    |

- To understand the functioning of industries and business strategies.
- To provide a clear explanation of the fundamental theory of time series analysis and forecasting models, which are significant for business study.
- To provide students with a practical experience that will help them in handling modern statistical software in the analysis of real-life data.

#### **Expected Course Outcome:**

- Explain the fundamental principles of different time series models.
- Identify suitable time series models for a given real-life problem.
- Apply time series analysis skills and techniques to analyze real-life problems through statistical software.
- Demonstrate advanced knowledge of the types of data analysis problems that can be appropriately dealt with using forecasting techniques.
- Successfully develop forecasting models and apply them to real life problems.
- Demonstrate various statistical softwares such as SPSS, MINITAB and R programming for statistical data.

#### Module:1 Introduction to Time Series 3 hours

Definition and examples of time series models, graphical representation of time series data, Components and various decompositions of time series models, numerical description of time series, data transformations, methods of estimation, trend and seasonal adjustments.

# Module:2 Smoothing Techniques 4 hours

Moving average (MA), weighted moving average, single and double exponential smoothing, Holt's and winter's methods, exponential smoothing techniques for series with trend and seasonality, basic evaluation of exponential smoothing.

| Module:3 | Stationary and Non-Stationary Time Series | 5 hours |  |
|----------|---|---------|--|
|          | Models                                    |         |  |

Weak and strong stationary, auto covariance, autocorrelation function (ACF), partial autocorrelation function (PACF), conditions for stationarity and invertibility, autoregressive (AR), autoregressive and moving average (ARMA) models and their statistical Properties, autoregressive integrated moving average (ARIMA) processes, choice between stationary and non-stationary models.

#### Module:4 Spectral Analysis and Decomposition 5 hours

Spectral analysis of weakly stationary process, periodogram and correlogram analysis, spectral decomposition of weakly AR process and representation as a one-sided MA process, implication in prediction problems.



|                | (Deemed to be University under section 3 of UGC Act, 1956)        |                       |                  |
|----------------|---|-----------------------|------------------|
| Module:5       | Fundamentals of Forecasting 4 h                                   | ours                  |                  |
| Forecasting 1  | methods: qualitative and quantitative methods, steps involv       | ed in st              | tochastic model  |
| building, for  | recasting model evaluation, model selection techniques:           | AIC, B                | IC and AICC,     |
| forecasting m  | nodel monitoring.   |                       |                  |
|                |   |                       |                  |
| Module:6       | Modelling Volatility 4 h  | ours                  |                  |
|                | odeling of financial time series: meaning of non-linearity, no    |                       | ant conditional  |
|                | lels for volatility, definition and representation of ARCH and    |                       |                  |
|                | nancial time series data, diagnostic checking of model, analys    |                       |                  |
|                | maneral time series data, diagnostic enceking of model, analys    | 315 01 100            | Judais.          |
| Module:7       | Evaluating and Combining Forecast 3 h                             | nours                 |                  |
|                | to business forecasting, forecasting cycle, different forecasting |                       | iques exploring  |
|                | and choosing forecasting technique, managing forecasti            | _                     |                  |
|                | rror, forecasting error comparison.                               | ing proc              | css, measuring   |
| Torecasting en | rior, forecasting error comparison.                               |                       |                  |
| Modulaco       | Contomnous Issues 21  |                       |                  |
| Module:8       |   | ours                  | 1                |
| Lecture by In  | dustry Experts  |                       |                  |
|                | Im  |                       | 1                |
|                |   | nours                 |                  |
| Text Book(s)   |   |                       |                  |
| •              | P.J. Brockwell and R.A. Davis, Introduction to Time Ser           | ries and              | Forecasting,     |
|                | Springer, 2016.   |                       |                  |
| •              | Terence C. Mills, Applied Time Series Analysis: A Practical       | al Guide              | to Modeling      |
|                | and Forecasting, Academic Press, 2019.                            |                       |                  |
| •              | Chan, Ngai Hang, Time series: applications to finance,            | New Y                 | ork: Wiley       |
|                | Interscience, 2002.   |                       |                  |
| •              | Shumway R. H. and Stoffer. D. S.: Time Series Analysis an         | nd its A <sub>l</sub> | pplications with |
|                | R Examples, Springer, 2011.                                       |                       |                  |
| Reference B    | ooks  |                       |                  |
| •              | Walter Enders, Applied Econometric Time Series. 2nd edit          | tion, Ne              | w York, Wiley,   |
|                | 2004.   |                       |                  |
| •              | Shumway, Robert H, Time series analysis and its appl              | lications             | , New York:      |
|                | Springer, 2000.   |                       |                  |
| •              | Yaffee, Robert A. Introduction to time series analysis            | and fo                | orecasting with  |
|                | applications of SAS and SPSS, San Diego, Academic Press,          | 2000.                 |                  |
| •              | Montgomery D.C., C.L. Jennigs and M. Kulachi, Introd              | luction               | to Time Series   |
|                | analysis and Forecasting, Wiley InterScience, 2006.               |                       |                  |
|                | Ruey S. Tsay, "Analysis of Financial Time Series, Financial       | cial Eco              | nometrics", 3/e  |
|                | Wiley.2014.   |                       |                  |
| Mode of Eva    | luation: CAT / Assignment / Quiz / FAT / Project / Seminar        |                       |                  |
|                | enging Experiments (Indicative)                                   |                       |                  |
| 1.             | Exploration of time series data                                   |                       | 4 hours          |
| 2.             | Autoregressive time series: for the identification, estimatio     |                       | 5 hours          |
| 2.             | forecasting based on autoregressive order obtained from a         |                       | J HOUIS          |
|                | series.   | a tillic              |                  |
| 3.             | Detecting trend & autocorrelation in time series                  |                       | 4 hours          |
|                | <u> </u>  |                       |                  |
| 4.             | Plot of a time series and calculates a set of seasonal index      | values                | 4 hours          |
|                | from a set of values forming a time series.                       |                       |                  |



| 5.   | Runs test for random fluctuations in a                        | 4 hours |     |  |          |
|--|---|---------|-----|--|----------|
| 6.   | Introduction to ARMA time series modeling and application of  |         |     |  | 4 hours  |
|  | ARIMA time series modeling                                    |         |     |  |          |
| 7.   | Forecasting by smoothing technique: estimates the next number |         |     |  | 5 hours  |
|  | using moving average and exponential smoothing.               |         |     |  |          |
| Total Labora                                     | tory Hours  |         |     |  | 30 hours |
| Mode of asse                                     | essment: Weekly Assessment / FAT                              |         |     |  |          |
| Recommended by Board of Studies 24-06-2020       |   |         |     |  |          |
| Approved by Academic Council No. 59 Date 24-09-2 |   |         | 020 |  |          |



# **Programme Elective**



| Course Code   | Course Title               | L   | T    | P    | J    | C  |
|---------------|----------------------------|-----|------|------|------|----|
| MAT6013       | Survey Sampling and Design | 2   | 0    | 0    | 4    | 3  |
| Pre-Requisite | NIL                        | Syl | labu | ıs V | ersi | on |
|               |                            | 1.0 |      |      |      |    |

- To understand different introductory concepts in sampling and Experimental Design
- To help the students for the analysis of agriculture Experiments.
- To link and analyse the various Designs in Medical and agriculture Experiments.

# **Expected Course Outcome:**

On completion of the course students will be able to

- understand the fundamental advantages and apply essential of life policies.
- apply an appropriate Designs for construction of Experimental designs
- apply some standard Experimental Designs for Analysis of Variance
- able to construct the Mathematical formulation of the Designs
- learn and apply ANOVA for different experiments.

# Module:1 Sampling Basics 5 hours

The concept of sampling - Need for sampling - population and sample - sampling unit and sample frame - Types of Population - Basic properties of the population - sample survey and census - Principal steps in a Sample survey - Notion of sampling error.

Module:2 Simple Random Sampling 4hours

Simple Random Sampling with and without replacement - Estimation of Population mean and proportion and their variances- Determination of sample size

Module:3 Stratified Random Sampling 3 hours

Stratified sampling - Principles of stratification - Estimation of population mean and its variance - Allocation techniques - Estimation of gain due to stratification

Module:4 Systematic Sampling 4 hours

Systematic sampling - Estimation of population mean and its sampling variance - Circular systematic sampling - comparison of systematic, simple random and stratified random sampling - cluster sampling with equal sized clusters - estimation of population mean and variance.

# Module:5 Experimental Principles 4hours

Basic Principles for designing statistical experiments: Randomization, Replication and local control techniques - Determination of experimental units and notion of experimental error - Analysis of variance with one-way and two-way classifications - Models and Methods of analysis.

# Module:6 Randomised Designs 4 hours

Completely Randomized Design (CRD) and Randomized Block Design (RBD)- Models and estimates of parameters and their standard error - Analysis of data arising from such designs, Analysis when one or two observations are missing.

Module:7Latin Square Design4 hoursLatin Square Design (LSD) – Model – Estimation of parameters – Method of analysis – Missing Plot technique in LSD

Module:8Contemporary issues2 hoursLecture by Industry ExpertsTotal Lecture hours:30 hours



|             | (Beemed to   | be offiversity tilider section 3 |           |                               |  |  |  |
|-------------|--|----------------------------------|-----------|-------------------------------|--|--|--|
| Text Book(s |  |                                  |           |                               |  |  |  |
| •           | Hanif M., Qaiser Shahbaz M. and Munir Ahmad (2018), Sampling Techniques:           |                                  |           |                               |  |  |  |
|             | Methods and Applications, Nova Science Publishers.                                 |                                  |           |                               |  |  |  |
| •           | Montgomery, C.D (2012): Desi   | ign of Experim                   | ents, 8/e | e, John Wiley and Sons.       |  |  |  |
| Reference B | ooks   |                                  |           |                               |  |  |  |
| •           | Goon.A.M, Gupta and Dasgupta.B. (2001): An Outline of statistical theory, vol. II, |                                  |           |                               |  |  |  |
|             | 6/e World Press Calcutta.  |                                  |           |                               |  |  |  |
| •           | Gupta .S.C. and Kapoor.V.K.  | (2000): Funda                    | mentals   | of Applied Statistics, Sultan |  |  |  |
|             | Chand  |                                  |           |                               |  |  |  |
| Mode of Eva | aluation: CAT, Quiz, Digital As  | signment and F                   | AT.       |                               |  |  |  |
| Mode of Eva | aluation: Continuous assessment  | t and FAT.                       |           |                               |  |  |  |
| Recommende  | ed by Board of Studies   | 24-06-2020                       |           |                               |  |  |  |
| Approved by | Academic Council   | No. 59                           | Date      | 24-09-2020                    |  |  |  |
|             |  | 1                                | •         |                               |  |  |  |



| Course Code   | Course Title                                | L                | T | P | J  | C |
|---------------|---|------------------|---|---|----|---|
| MAT 6014      | <b>Production and Operations Management</b> | 3                | 0 | 0 | 0  | 3 |
| Pre-Requisite | Nil   | Syllabus Version |   |   | on |   |
|               |   | 1.0              |   |   |    |   |

Upon completion of this course, the student will be able to:

- Understand the basic concepts and theories of the production management.
- Comprehend the operations management situations with greater confidence.
- 3.Anticipate issues in production and operations processes they may face during their careers
- Expand individual knowledge of operations management principles and practices.
- Apply operations management concepts and their influence on business decisions.

#### **Expected Course Outcome:**

- Gaining knowledge about managing production processes.
- How to run operations effectively.
- Better understanding of modern production techniques.
- Better understanding of quality management.
- Management skills needed for the effective operations management

# Module:1 Productivity 6 hours

Importance, Productivity ratio, productivity measurement, Productivity Index, Awareness-improvement-maintenance (A.I.M) Process. Production System: Models of production system, Product Vs Services, Process-focused &product focused systems, product strategies, product life cycle, and production function.

# Module:2 Production Planning and Control: 6 hours

Aggregate Planning, Sequencing, Line Balancing, Flow control, Dispatching, expediting, Gantt chart, line of balance, learning curve

# Module:3 Production and Operations 6 hours Management

Production Management: Integrated Production Management, System Productivity, Capital Productivity, Labour Productivity, Personnel Productivity, Training. Operations Management: Introduction, Operations Management and Strategy, Tools for Implementation of Operations, Industry Best Practices

# Module:4 Operations Strategy 6 hours

Operations Strategy, Competitive Capabilities and Core Competencies, Operations Strategy as a Competitive Weapon, Linkage Between Corporate, Business, and Operations Strategy, Developing Operations Strategy, Elements or Components of Operations Strategy, Competitive Priorities, Manufacturing Strategies, Service Strategies, Global Strategies and Role of Operations Strategy, Case-lets

#### Module:5 Forecasting 7 hours

Introduction, The Strategic Importance of Forecasting, Benefits, Cost implications and Decision making using forecasting, Classification of Forecasting Process, Methods of Forecasting,



Vellore Institute of Technology

(Deemed to be University under section 3 of UGC Act, 1956)

Forecasting and Product Life Cycle, Selection of the Forecasting Method, Qualitative Methods of Forecasting, Ouantitative Methods, Associative Models of Forecasting, Accuracy of Forecasting

| Forecasting, Quan   | titative Methods, Assoc     | iative Models o | f Fore  | casting, Accuracy of Forecasting              |
|---------------------|-----------------------------|-----------------|---------|---|
|                     |                             |                 |         |   |
| Module:6            | Facility or Layout          | Planning a      | nd 6    | hours   |
|                     | Analysis                    |                 |         |   |
|                     |                             |                 |         | Basis for Types of Layouts, Why               |
|                     | -                           | •               | -       | ms, Redesigning of a layout,                  |
| Manufacturing fac   | cility layouts, Types of    | Layouts, Layou  | ıt Plar | nning, Evaluating Plant Layouts,              |
| Assembly Line Ba    | lancing, Material handli    | ing             |         |   |
|                     |                             |                 |         |   |
| Module:7            | Total Quality Man           | agement         | 6       | hours   |
| Introduction, Mea   | ning and Dimensions of      | of Quality, Qua | lity Co | ontrol Techniques, Quality Based              |
| Strategy, Total Qu  | ality Management (TQI       | M), Towards T(  | QM - I  | SO 9000 as a Platform – Working               |
| with Intranet, Tota | al Productive Maintenan     | ce (TPM)        |         |   |
|                     |                             |                 |         |   |
| Module:8            | Contemporary issue          | s               | 2       | hours   |
| Lecture by Industr  | y Experts                   |                 |         |   |
|                     |                             |                 |         |   |
|                     | <b>Total Lecture hours:</b> |                 | 4       | 5 hours                                       |
| Text Book(s)        |                             |                 |         |   |
|                     |                             | ng, Analysis &  | Contr   | ol: By Riggs, J.L.(4 <sup>th</sup> Edn.) John |
| Wile                | ey & Sons                   |                 |         |   |
| • Mod               | dern Production/Operation   | on management   | t: By   | Buffa, E.S. & Sarin, K.(8" Edn.)              |
| Johr                | n Wiley & Sons.             |                 |         |   |
| Reference Books     |                             |                 |         |   |
| • Proc              | duction & Operations M      | anagement: By   | Panne   | er saivem, R.(2' 1 Edn.) PHI                  |
| • Proc              | luction & Operations M      | anagement : By  | Chary   | y, S.N.(TMH).                                 |
|                     |                             |                 |         |   |
| Mode of Evaluation  | on: CAT / Assignment /      | Quiz / FAT / Pr | oject / | Seminar                                       |
| Recommended by      | Board of Studies            | 24-06-2020      |         |   |
|                     |                             |                 |         |   |



| Course Code   | Course Title                         | L                | T | P   | J   | C |
|---------------|--------------------------------------|------------------|---|-----|-----|---|
| MAT6015       | Big Data Analytics and Visualization | 2                | 0 | 2   | 0   | 3 |
| Pre-Requisite | NIL                                  | Syllabus Version |   |     | ion |   |
|               |                                      |                  |   | 1.0 |     |   |

- To understand the functioning of industries and business strategies.
- To introduce the power of big data analytics and data visualisation techniques in contributing to business value creation.
- To solve a variety of complex data centred business problems using computer software tools.

# **Expected Course Outcome:**

- Display conceptual understanding of big data analytics and visualization techniques.
- Demonstrate a systematic understanding of database management concepts and their connections with big data analytics.
- Develop a systematic understanding in order to build and apply skills in big data network analytics, text mining, and social media data mining.
- Demonstrate critical awareness of how managers and executives utilise big data analytics for business value creation by improving their operational, social, and financial performance and create opportunities for new business development.
- Critically evaluate and apply big data techniques using statistical software.

# Module:1 Introduction to Big Data Analytics 3 hours

Big Data Overview - State of the Practice in Analytics - The Data Scientist - Big Data Analytics in Industry Verticals - Data Analytics Lifecycle.

# Module:2 Advanced Analytics 4 hours

K-means clustering - Association rules- Linear Regression- Logistic Regression- Naïve Bayes Decision Trees- Time Series Analysis- Text Analysis.

| Module:3 | Big  | Data   | Analysis | Models | and | 5 hours |  |
|----------|------|--------|----------|--------|-----|---------|--|
|          | Algo | rithms |          |        |     |         |  |

Analytics for Unstructured Data (Map Reduce and Hadoop)- The Hadoop Ecosystem- In-database Analytics – SQL Essentials- Advanced SQL and MADlib for in-database Analytics.

#### Module:4 Research Trends and Applications 2 hours

Operationalizing an Analytics Project -Creating the Final Deliverables- Data Visualization Techniques- Final Lab: Application of Data Analytics Lifecycle to a Big Data Analytics Challenge.

| Module:5 | Data     | Analytics     | Methods | Using | 4 hours |  |
|----------|----------|---------------|---------|-------|---------|--|
|          | Statisti | ical Packages | }       |       |         |  |

Analyzing and Exploring the Data - Importing and Exporting of files – Recoding and Computing new variables – Visual Binning – Selection of cases – splitting and merging of files – multiple responses – Graphical plots: Box Plot, Scatter plot, Histogram, Bar and Pie charts - Fitting of Curves: Parabola, cubic and exponential – correlation and regression: simple, multiple – Rank correlation – Variable Selection in Multiple Regression - Residual Analysis: model adequacy,



detection of outliers and influence observations. Module:6 6 hours Testing of Hypotheses – two sample and paired samples t – test; F-test for two sample variances; Chi-square test for independence of attributes – One way and Two Way Analysis of Variance – Multiple Comparison tests: Tukey's test, Duncan's Multiple range test and Dunnett's test. Non-Parametric tests: One sample and Two sample Kolmogorov - Smirnov test, Kruskal - Wallis test, Friedman test, Median Test – One Way MANOVA – Hotelling's T<sup>2</sup> two sample test – Test for two Covariance matrices – One way Repeated Measures ANOVA. Module:7 **Factor Analysis** 4 hours Identification of Principle Component, Varimax rotation – Discriminant Analysis – Enter and Stepwise procedures, discriminant scores – Logistic regression – variable selection procedures (Backward and Forward with conditional and wald methods), Odds ratio, Classification matrix - $2^2$ ,  $2^3$ ,  $3^2$  and  $3^3$  factorial designs – Split Plot designs. Module:8 **Contemporary issues** 2 hours Lecture by Industry Experts **Total Lecture hours:** 30 hours Text Book(s) Lemahieu, W., vanden Broucke, S., Baesens, B. (2018). Principles of Database Management: The Practical Guide to Storing, Managing and Analyzing Big and Small Data. Cambridge University Press. Sanders, R.N. (2014). Big Data Driven Supply Chain Management: A Framework for Implementing Analytics and Turning Information into Intelligence. Pearson FT Press. **Reference Books** Luke, D.A. (2015). A User's Guide to Network Analysis in R. Springer. Kolaczyk, E.D., Csardi, G. (2014) Statistical Analysis of Network Data with R. Springer. Frank J. Ohlhorst (2013): Big data Analytics, Turning Big data into big money, John Wiley and Sons. Michael Minelli, Michele Chambers, Ambiga Dhiraj (2013): Big Data, Big Analytics: Emerging Business Intelligence and Analytic Trends . John Wiley and Arvind Sathi (2012): Big Data Analytics: Disruptive Technologies for Changing the Game., MC PressLLC. Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar **List of Challenging Experiments (Indicative)** 1. Import and Export of data files, Recoding into different variables, visual 2 hours binning. Summary statistics using Descriptive option and Means option. 2. Fitting of curves and Simple Correlation 3 hours Multiple regression with variable selection 3 hours 3. Parametric and Non-parametric Tests 3 hours 4. One Way ANOVA, Two Way ANOVA, One way MANOVA post hoc 5. 4 hours

tests – Tukey, Bonferonni



| 6.  | Pictorial Representations of Multiva  | riate data: 2D-   | -bar, pi | e, histogram; | 3 hours |
|---|---|-------------------|----------|---------------|---------|
|   | 3D- pie, bar, histogram and bivariate   | x plot.           |          |               |         |
| 7.  | Logistic regression – odds ratio, Wale  | d's statistic – V | ariable  | Selection     | 3 hours |
| 8.  | Discriminant Analysis – Stepwise Method – classification matrix and cross validation  |                   |          | 3 hours       |         |
| 9.  | Principal Component Analysis – Scree plot – eigen values – Interpretation and its uses – Factor analysis – Initial extraction of factors through Principal Components – varimax rotation - Assigning factor scores and its Applications |                   |          | 3 hours       |         |
| 10.   | Concept of Change point analysis – ecp package for detecting single and multiple change points in univariate and multivariate data structures.  |                   |          | -             | 3 hours |
| Total Laboratory Hours                      |   |                   |          | 30 hours      |         |
| Mode of assessment: Weekly Assessment / FAT |   |                   |          |               |         |
| Recommended by Board of Studies 24-06-2020  |   |                   |          |               |         |
| Appro                                       | ved by Academic Council   | No. 59            | Date     | 24-09-2020    | _       |



| Course Code   | Course Title                   | L                | T | P | J | C |
|---------------|--------------------------------|------------------|---|---|---|---|
| MAT6016       | Network and Project Management | 3                | 0 | 0 | 0 | 3 |
| Pre-Requisite | Nil                            | Syllabus Version |   |   | n |   |
|               |                                | 1.0              |   |   |   |   |

Upon successful completion of this course, students should be able to:

- Explain the fundamental principles of network and transportation models
- Apply appropriate algorithms to solve a given network problem
- Formulate real-life transportation and assignment problems as mathematical programming problems
- Apply network models to project management.

#### **Expected Course Outcome:**

- Understanding the concepts of Project Management for planning to execution of Projects.
- Understand the feasibility analysis in Project Management and network analysis tools
- Analyze the learning and understand techniques for Project planning, scheduling and Execution
- To analyze, apply and appreciate contemporary project management tools and methodologies

#### Module:1 Network Models 4 hours

Shortest route problems-Minimum spanning tree problem-Maximum flow problems

#### Module:2 Transportation Models 4 hours

Introduction, Formulation of Transportation Problem (TP), Transportation Algorithm (MODI Method), the Initial Basic Feasible Solution, Moving Towards Optimality

#### Module:3 Assignment Models 4 hours

Introduction, Mathematical Formulation of the Problem, Hungarian Method Algorithm, Routing Problem, Travelling Salesman Problem

# Module:4 | Project Management | 4 hours

Basic Differences between PERT and CPM, Steps of PERT/CPM Techniques, PERT/CPM Network Components and Precedence Relationships

#### Module:5 Network Scheduling 4 hours

Critical Path Analysis, Probability in PERT Analysis Project Time Cost Trade off, Updating of the Project, Resource Allocation

#### Module:6 Decision Theory 4 hours

Decision Environments, Decision-Making under Certainty, Decision-Making under Risk, Decision under Uncertainty

# Module:7 Markov Chains 4 hours

Stochastic processes - States, Markov Chains - Transition matrices - Types of chains - Steady-state probabilities



| Module:8      | Contemporary issues:  |                  | 2 hours                               |  |  |  |
|---------------|---|------------------|---------------------------------------|--|--|--|
| Lecture by In | ndustry Experts   |                  |                                       |  |  |  |
|               |   |                  |                                       |  |  |  |
|               | <b>Total Lecture hours:</b>   |                  | 45 hours                              |  |  |  |
| Text Book(s   |   |                  |                                       |  |  |  |
| •             | F. S. Hillier and G. J. Lie   | berman, Introduc | tion to Operations Research, McGraw   |  |  |  |
|               | Hill 2005, eighth edition.  |                  |                                       |  |  |  |
| •             | H. A. Taha, Operations  | Research, an int | roduction, Prentice Hall, 2010, ninth |  |  |  |
|               | edition.  |                  |                                       |  |  |  |
| Reference B   | ooks  |                  |                                       |  |  |  |
| •             | W. L. Winston, Operat   | ions Research:   | applications and algorithms, Thomson  |  |  |  |
|               | Brooks/Cole, 2004, fourth   | edition.         |                                       |  |  |  |
|               |   |                  |                                       |  |  |  |
| Mode of Eva   | Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar |                  |                                       |  |  |  |
| Recommend     | ed by Board of Studies  | 24-06-2020       |                                       |  |  |  |
| Approved by   | Academic Council  | No. 59 D         | ate 24-09-2020                        |  |  |  |



| Course Code   | Course Title         | L                | T | P | J    | C |
|---------------|----------------------|------------------|---|---|------|---|
| MAT6017       | Actuarial Statistics | 3                | 0 | 0 | 0    | 3 |
| Pre-Requisite | NIL                  | Syllabus Version |   |   | sion |   |
|               |                      | 1.0              |   |   |      |   |

- To understand different introductory concepts in Actuarial science.
- To help the students for taking decision for lfe policies.
- To link and analyse the various stochastic models for Actuarial statistical applications.

# **Expected Course Outcome:**

On completion of the course students will be able to

understand the fundamental advantages and apply essential of life policies.

| <ul> <li>apply an appropriate models for construction of life tables.</li> </ul>            |   |                                       |  |  |  |  |  |  |
|---|---|---------------------------------------|--|--|--|--|--|--|
| <ul> <li>apply some s</li> </ul>  | <ul> <li>apply some standard distributions for construction of sampling plans.</li> </ul>     |                                       |  |  |  |  |  |  |
| <ul> <li>able to const</li> </ul>   | truct the life tables of the policy holders.  |                                       |  |  |  |  |  |  |
| <ul> <li>learn and ap</li> </ul>  | <ul> <li>learn and apply variance transformation techniques</li> </ul>                        |                                       |  |  |  |  |  |  |
| Module:1  | Basic deterministic model   | 4 hours                               |  |  |  |  |  |  |
| Cash flows, discour   | nt function, interest and discount rates, ba  | lances and reserves, internal rate of |  |  |  |  |  |  |
| return, The life table  | e: Basic definitions, probabilities, construct  | tion of life tables, life expectancy. |  |  |  |  |  |  |
| Module:2  | Life Annuities  | 6 hours                               |  |  |  |  |  |  |
| Introduction, calcu   | llating annuity premium, interest and   | survivorship discount function,       |  |  |  |  |  |  |
| guaranteed payment  | ts, deferred annuities  |                                       |  |  |  |  |  |  |
| Module:3  | Fractional durations  | 6 hours                               |  |  |  |  |  |  |
|   | d monthly, immediate annuities, fraction  |                                       |  |  |  |  |  |  |
| reserves at fraction  | al durations, Continuous payments: Conti  | nuous annuities, force of discount,   |  |  |  |  |  |  |
| force of mortality, I   | nsurance payable at the moment of death, p  | premiums and reserves.                |  |  |  |  |  |  |
| Module:4  | The General Insurance   | 9 hours                               |  |  |  |  |  |  |
| Annuity identity, Se  | elect morality: Select an ultimate tables, Ch   | anged in formulas.                    |  |  |  |  |  |  |
| Module:5  | Multiple life contracts   | 6 hours                               |  |  |  |  |  |  |
| Joint life status, joi  | nt annuities and insurances, last survivor a  | nnuities and insurances, moment of    |  |  |  |  |  |  |
| death insurances. The   | he general two life annuity and insurance c   | ontracts, contingent insurances       |  |  |  |  |  |  |
| Module:6  | Multiple Decrement Theory   | 6 hours                               |  |  |  |  |  |  |
| Basic model, insura   | Basic model, insurances, Determination of the models from the forces of decrement. Stochastic |                                       |  |  |  |  |  |  |
| approach to insurance and annuities; Stochastic approach to insurance and annuity benefits, |   |                                       |  |  |  |  |  |  |
| deferred contracts, Stochastic approach to reserves and premiums, variance formula.         |   |                                       |  |  |  |  |  |  |
| Module:7  | Stochastic approach to life policies  | 6 hours                               |  |  |  |  |  |  |
| Stochastic approach   | to insurance and annuity benefits, deferre  | ed contracts, Stochastic approach to  |  |  |  |  |  |  |
| reserves and premin   | reserves and premiums, variance formula   |                                       |  |  |  |  |  |  |

reserves and premiums, variance formula.

| Module:8                    | Contemporary issues         | 2 hours  |  |  |  |  |
|-----------------------------|-----------------------------|----------|--|--|--|--|
| Lecture by Industry Experts |                             |          |  |  |  |  |
|                             | <b>Total Lecture hours:</b> | 45 hours |  |  |  |  |

#### Text Book(s)

- Promislow, S.D (2006): Fundamentals of Actuarial Mathematics, John Willey
- Neill, A. (1977): Life contingencies, Heinemann, London

# **Reference Books**

- Donald D.W.A. (1970): Compound Interest and Annuities, Heinemann, London Hooker, P.F. and Longley Cook, L.W. (1953): Life and other Contingencies,
  - Volume I and Volume II (1957) Cambridge University Press.



| Mode of Evaluation: CAT, Quiz, Digital Assignment and FAT. |  |        |      |            |  |  |
|--|--|--------|------|------------|--|--|
| Mode of Evalua   | Mode of Evaluation: Continuous assessment and FAT. |        |      |            |  |  |
| Recommended by Board of Studies 24-06-2020                 |  |        |      |            |  |  |
| Approved by Ac   | cademic Council                                    | No. 59 | Date | 24-09-2020 |  |  |



| Course Code Course Title |                              | L                | T | P | J | C |
|--------------------------|------------------------------|------------------|---|---|---|---|
| MAT6018                  | T6018 Optimization Modelling |                  | 0 | 0 | 0 | 3 |
| Pre-Requisite            | NIL                          | Syllabus Version |   | n |   |   |
|                          |                              | 1.0              |   |   |   |   |

- To understand different concepts business problems for analyzing industrial experiments.
- To help the students for taking decision under business environment.
- To link and analyse the various quantitative models for industrial planning solutions.

#### **Expected Course Outcome:**

On completion of the course students will be able to

- Understand the fundamental advantages and apply essential of business models.
- Apply an appropriate Charts for the industrial experiments.
- Apply some standard distributions for construction of sampling plans.
- Able to construct the AOQL plans for normal inspection scheme.
- Learn and apply variance transformation techniques
- Understand the difference between sampling plans for attributes and variables.

# Module:1Linear Models4 hoursThe phase of an operation research study – Linear programming – Graphical method – Simplex algorithm – Duality formulation – Sensitivity analysisModule:2Integer Programming6 hours

Integer Programming Problem (IPP) - Gomory's cutting plane algorithm— Mixed IPP — Branch and Bound technique

# Module:3 Dynamic Programming 6 hours

Dynamic programming problem (DPP) - Bellman's principle of optimality - General formulation - computation methods and application of DPP - Solving LPP through DPP approach

#### Module:4 Inventory Models 9 hours

Deterministic inventory models – Classic EOQ model – EOQ with price breaks – EOQ with storage limitations – Probabilistic Inventory models – Continuous review model – Single period model - No setup model – setup model (s-S policy)

# Module:5 Non-Linear Programming 6 hours

Non-linearprogramming problem—KuhnTuckerconditions—Quadratic Programming Problem(QPP) - Wolfe's and Beale's algorithms for solving QPP – Convex programming

#### Module:6 General Queuing Models 6 hours

Queuing theory–Basic characteristics of queuing models–Arrival and service distribution– steady state solution of M/M/1 and M/M/C models with associated distribution of queue length and waiting time - M/G/1 queue-steady results using embedded Markov chain Methods- Pollazcek Khinchin formula.

#### Module:7 Poisson Queuing Models 6 hours

Poisson Queuing Models with single server: Descriptions of the model, Assumptions, Probability distributions for number of Units (steady state), waiting time distribution, Derivation of characteristics on (M/M/1):  $(\infty/FIFO)$  and (M/M/1): (N/FIFO) Models, simple numerical problems

| Module:8                    | Contemporary issues         | 2 hours      |  |  |  |  |  |
|-----------------------------|-----------------------------|--------------|--|--|--|--|--|
| Lecture by Industry Experts |                             |              |  |  |  |  |  |
|                             | <b>Total Lecture hours:</b> | 45 hours     |  |  |  |  |  |
| Text Book(s)                |                             |              |  |  |  |  |  |
|                             | 7                           | 0 1 5 1 5 11 |  |  |  |  |  |

• Hillier FS and LibermannGJ (2002):IntroductiontoOperationsResearch,7 th Edition,



|      | (Defined to be University under section 3 of OGC Act, 1936)                  |                    |           |                           |  |  |  |
|------|--|--------------------|-----------|---------------------------|--|--|--|
|      | McGraw Hill  |                    |           |                           |  |  |  |
| •    | Kanti Swarup, P.K.Gupta and Man Mohan (2004):OperationsResearch, SultanChand |                    |           |                           |  |  |  |
|      | and Sons, New Delhi.   |                    |           |                           |  |  |  |
| Refe | rence Books  |                    |           |                           |  |  |  |
| •    | V.K.Kapoor, Operations Rese  | earch:Quantitative | Techniq   | ues for Management,Sultan |  |  |  |
|      | chand and sons.  |                    |           |                           |  |  |  |
| •    | N D Vohra, Quantitative Techn  | niques in Manager  | nent,Tata | Mc Hill book series.      |  |  |  |
| Mod  | Mode of Evaluation: CAT, Quiz, Digital Assignment and FAT.                   |                    |           |                           |  |  |  |
| Mod  | Mode of Evaluation: Continuous assessment and FAT.                           |                    |           |                           |  |  |  |
| Reco | Recommended by Board of Studies  |                    |           | 24-06-2020                |  |  |  |
| Appr | Approved by Academic Council No.: 59 Date                                    |                    |           | 24-09-2020                |  |  |  |



| Course Code   | Course Title       | L                | T | P | J | C |
|---------------|--------------------|------------------|---|---|---|---|
| MAT6019       | Inventory Analysis | 3                | 0 | 0 | 0 | 3 |
| Pre-Requisite | NIL                | Syllabus Version |   |   | n |   |
|               |                    | 1.0              |   |   |   |   |

- To develop the foundations of Inventory which are how much to order, when should the order placed and how much safety stock should be kept.
- To acquaint the students with the concepts Inventory with knowledge of Calculus and Statistics for computations and analysis of data

#### **Expected Course Outcomes(COs):**

- Students are able to acquire the fundamental knowledge of Inventory in terms of basic definitions, Importance of Inventory for Industries, Different types of Inventories, Various Inventory Models and its solutions and results.
- Students will improve their knowledge in Economic order quantity and Economic Production Quantity.
- Understand the principles underlying minimization of total cost and maximization of total profit.
- Students are expected to understand the Predictive knowledge in Demand Forecasting
- Students will be able to find out the various costs involved in Inventory.

#### **Module:1** | Basics in Inventory

6 hours

 $Inventory-Reason \ for \ carrying \ Inventories - Types \ of inventory-Inventory \ decisions-Costs \ and \ other factors involved in inventory - Variables in Inventory - Concept of average inventory and economic order quantity - Classification of Inventory models.$ 

#### **Module:2** | **Deterministic Inventory Models**

7 hours

EOQ model without shortage – EOQ model with different rates of demand in different cycles-Production model without shortages - EOQ model with shortages –Production model with shortages

# Module:3 Dynamic demand and Deterministic inventory models with price breaks 6 hours

Re-order level and optimum buffer stock – Fixed order quantity system with variable lead time - Periodic review inventory system – Purchase inventory model with one price break - Purchase inventory model with two price break - Purchase inventory model with n number of price breaks.

#### **Module:4** | Stochastic inventory models

6 hours

Instantaneous demand, no set-up cost model –Discrete and Continuous case-Uniform demand, no set-up cost model – Continuous and Discrete case-Probabilistic order-level system with constant lead time – Discrete and Continuous case.

# Module:5 Selective Inventory Management 6 hours

Always Better Control (ABC)Analysis- Limitations of ABC Analysis- Vital, essential and Desirable (VED)Analysis-XYZ Analysis based on Inventory value-FNSD Analysis based on usage rate of items



# **Module:6** Time Series Analysis

6 hours

Level, trend & Seasonality models- Moving average, Simple exponential smoothing, Exponential smoothing with trend, Damped trends, Double exponential smoothing model for level & seasonality, Holt-Winter model for level, trend and seasonality

#### **Module:7** | Stochastic models with continuous review

6 hours

Method of State Probabilities - Poisson Demand, Exponential Delivery Time - Poisson Demand, Fixed Delivery Time - Poisson Demand, Stochastic Delivery Time, Single Order - Poisson Demand, Stochastic Delivery Time, Multiple Orders

| Module:8     | Contemporary issues  | 2 hours  |  |  |  |  |  |  |  |
|--------------|--|----------|--|--|--|--|--|--|--|
| Lecture by I | Lecture by Industry Experts  |          |  |  |  |  |  |  |  |
|              | Total Lecture hours:   | 45 hours |  |  |  |  |  |  |  |
| Tutorial     | <ul> <li>A minimum of 5 problems to be worked out by students in every tutorial class</li> <li>Another 5 problems per tutorial class to be given as a home work</li> </ul> | 15 hours |  |  |  |  |  |  |  |

#### Text Book(s)

- Dieter Bartmann and Martin J. Beckmann," Inventory Control Models and Methods", Springer-Verlag Berlin Heidelberg, 1992.
- S.D .Sharma, "Operation Research, Theory Methods and Applications", Kedar Nath Ram Nath & Co, 15<sup>th</sup> edition, 2017.

# **Reference Books**

- Max Muller, "Essentials of Inventory Management", American Management Association, Second edition, 2011.
- F.S. Hillier & J.Lieberman, "Introduction to Operation Research", Tata- McGraw Hill Company, New Delhi, 2001.
- Edward A.Silver, David A.Pyke, Douglas A.Thomas, "Inventory and Production Management in Supply Chains", Taylors & Francis group, Fourth Edition 2017, Boca Raton.
- Paul S.P. Cowpertwait, Andrew V.Metcalfe, "Introductory Time series with R", Springer, 2009..

| Mode of evaluation: CAT / Digital Assignment / Quiz / FAT |           |      |            |  |  |  |
|---|-----------|------|------------|--|--|--|
| Recommended by Board of Studies                           | 24-06-202 | 0    |            |  |  |  |
| Approved by Academic Council                              | No. 59    | Date | 24-09-2020 |  |  |  |



| Course Code        | Course Title                  | L | T      | P    | J     | C |
|--------------------|-------------------------------|---|--------|------|-------|---|
| MAT6020            | MAT6020 Financial Mathematics |   | 0      | 0    | 0     | 3 |
| Pre-Requisite None |                               |   | llabus | s Ve | ersio | n |
|                    |                               |   | 1.0    |      |       |   |

The course is aimed at providing

- To familiarize with application of mathematics in finance.
- Exposure to Black-Scholes equation, portfolio management.
- To understand the concept of arbitrage and hedging.

#### **Course Outcomes (CO):**

At the end of the course the student should be able to

- Have a basic understanding in Matrices.
- Have a basic understanding of financial mathematics, investment appraisal and Asse pricing model.
- Exposure to Black-Scholes equation, portfolio management.
- To understand the concept of arbitrage and hedging.
- Understand the concepts of Samples and Populations.

# Module:1 Matrices 5 hours

Matrices - types of matrices - operations on matrices - determinants - adjoint matrix - inverse of a matrix - solution of a system of linear equations by inversion method - elementary transformations - rank of a matrix - consistency and inconsistency of system of equations

| Module:2 | Fundamentals      | of | the | 6 hours |  |
|----------|-------------------|----|-----|---------|--|
|          | financial markets |    |     |         |  |

Fundamentals of the financial markets, meaning of notions like asset portfolio derivatives (example: futures, options forwards etc.).

#### Module:3 Asset pricing model 6 hours

Binomial asset pricing model under no arbitrage condition single-period model, multi-period model. Risk-neutral probabilities, martingales in the discrete framework, risk-neutral valuation of European and American options under no arbitrage condition in the Binomial framework.

# Module:4 Black-Scholes formula 6 hours

Random walk and Brownian motion, Geometric Brownian motion, Black-Scholes formula, properties of Black-Scholes option cost, estimation of sigma, pricing American put option and European call option.

#### Module:5 Portfolio Management Risk 5 hours

Risk and expected return on a portfolio, capital asset pricing model: capital market line, beta factor and security market line.

| Module:6 | Arbitrage | 2 hours |
|----------|-----------|---------|
|          |           |         |

Arbitrage theorem, multi-period binomial model, hedging: delta hedging, Greek parameters,



hedging business risk, value at risk, speculating with derivatives. Tutorials: Tutorial sheets with relevant problems will be provided by the instructor.

| Module:7   | Statistics                               | 2 hours         |  |  |  |  |  |
|--|--|-----------------|--|--|--|--|--|
| Introduction to Statistics: - estimation and confidence in intervals; - hypothesis testing (inferences |  |                 |  |  |  |  |  |
| on means and pro   | portions): - correlation: - Simple Regre | ession analysis |  |  |  |  |  |

#### **Text Book(s):**

• S. M. Ross, An Introduction to Mathematical Finance, Cambridge University Press, 1999.

#### **Reference Books:**

- D. G. Luenberger, Investment Science, Oxford University Press, NY, 1998.
- J. C. Hull, Options, Futures and Other Derivatives, Prentice Hall Inc., Upper Saddle River, 4 th Ed., 2000.
- Wai-Sum Chan and Yiu-Kuen Tse, Financial Mathematics for Actuaries, 2<sup>nd</sup> Edition, World Scientific (2018).

| Mode of Evaluation: CAT / Assignment / Quiz / FAT / Project / Seminar |            |      |            |  |  |  |
|---|------------|------|------------|--|--|--|
| Recommended by Board of Studies                                       | 24-06-2020 |      |            |  |  |  |
| Approved by Academic Council  | NO.: 59    | Date | 24-09-2020 |  |  |  |



| Course code                                 | Course title |    |      |       | J    | С    |
|---|--------------|----|------|-------|------|------|
| MAT6021 Artificial Intelligence in Business |              |    | 0    | 2     | 0    | 4    |
| Pre-requisite NIL                           |              | Sy | llal | ous ' | vers | sion |
|   |              |    |      |       |      |      |

- 1. The main purpose of this course is to provide the most fundamental knowledge to the students so that they can understand Artificial Intelligence.
- 2. To provide the foundations for Artificial Intelligence problem-solving techniques and knowledge representation formalisms.

# **Expected Course Outcome:**

Upon successful completion of this course, the student shall be able to:

- 1. Demonstrate fundamental understanding of the history of Artificial Intelligence (AI) and its foundations.
- 2. Ability to identify the type of AI problem (search, inference, decision making under uncertainty, game theory, etc).
- 3. Ability to implement AI methods and algorithms in business problem.
- 4. Ability to compare the difficulty of different versions of AI problems, in terms of computational complexity and the efficiency of existing algorithms.
- 5. Demonstrate awareness and a fundamental understanding of various applications of AI techniques in intelligent agents, expert systems, artificial neural networks and other machine learning models.

| Module:1  | Introduction  |                   | 4 hours               |  |  |
|---|---|-------------------|-----------------------|--|--|
| The AI prol   | olems, AI technique, philosophy and development of A      | rtificial intelli | gence.                |  |  |
| Module:2  | Problem Spaces and Search                                 | 7 hours           |                       |  |  |
| State-space   | search, Uninformed and informed search techniques         | BFS, A*, va       | riations of A*. Local |  |  |
| search and  | optimization: hill-climbing, simulated annealing.         |                   |                       |  |  |
| Module:3  | Adversarial Search and Game Playing                       |                   | 6 hours               |  |  |
| Minimax al  | gorithm, alpha-beta pruning, stochastic games, Constra    | int- satisfactio  | on problems.          |  |  |
| Module:4  | Knowledge and Reasoning                                   |                   | 6 hours               |  |  |
| Logical age   | nts, Propositional logic, First-order logic, Inference is | n FoL: forwar     | d chaining, backward  |  |  |
| chaining, re  | solution, Knowledge representation: Frames, Ontologi      | es, Semantic v    | veb and RDF.          |  |  |
| Module:5  | lule:5 Introduction to PROLOG 6 hours                     |                   |                       |  |  |
| Facts and p   | redicates, data types, goal finding, backtracking, simp   | le object, com    | pound objects, use of |  |  |
| cut and fail  | predicates, recursion, lists, simple input/output, dynam  | ic database.      |                       |  |  |
| Module:6  | Uncertain knowledge and reasoning                         |                   | 7 hours               |  |  |
| Probabilisti  | c reasoning, Bayesian networks, Fuzzy logic               |                   |                       |  |  |
| Module:7  | Natural Language Processing                               |                   | 7 hours               |  |  |
| An Introduc   | ction to Natural language Understanding, Perception, L    | earning.          |                       |  |  |
| Module:8  | Applications  |                   | 2 hours               |  |  |
| AI in E-commerce, E-tourism, Industry, Medicine, etc. |   |                   |                       |  |  |
|   | Total Lecture hours:                                      | 45 hours          |                       |  |  |
| Text Book   | s)  |                   | 1                     |  |  |
|   | e Rich, Kevin Knight, Artificial Intelligence, Second E   | d., Tata McGr     | aw Hill, 2008.        |  |  |
|   | V. Patterson, Introduction to AI and ES, Pearson Educa    |                   | ,                     |  |  |

Deepak Khemani, Artificial Intelligence, Tata Mc Graw Hill Education, 2013. E. Charniack, D. McDermott, Artificial Intelligence, Addison Wesley, 1987.

**Reference Books** 



- 3. N.J.Nilsson, Principles of Artificial Intelligence, Morgan Kaufman, 1985.
- 4. N.P. padhy: Artificial Intelligence and Intelligent Systems, Oxford Higher Education, Oxford University Press.
- 5. Ivan Bratko, PROLOG Programming, 2nd Ed., Pearson Education.

Mode of Evaluation: CAT, Quiz, Digital Assignment and FAT.

| Mo   | de of Evaluation: CAT, Quiz, Dig                                      | ital Assignment   | and FAT.     |      |                |          |
|------|---|-------------------|--------------|------|----------------|----------|
| List | of Challenging Experiments (In  | dicative)         |              |      |                |          |
| 1    | Study of facts, objects, predicates and variables in PROLOG.          |                   |              |      |                | 4 hours  |
| 2    | Study of Rules and Unification in                                     |                   | 2 hour       |      |                |          |
| 3    | Study of "cut" and "fail" predica                                     | te in PROLOG.     |              |      |                | 2 hour   |
| 4    | Study of arithmetic operators, sin PROLOG.                            | nple input/outpu  | t and comp   | oun  | d goals in     | 4 hours  |
| 5    | Study of recursion in PROLOG.   |                   |              |      |                | 2 hour   |
| 6    | Study of Lists in PROLOG.   |                   |              |      |                | 2 hour   |
| 7    | Study of dynamic database in PROLOG.                                  |                   |              |      |                | 2 hour   |
| 8    | Study of string operations in PRO substring, string position, palinds | -                 | nt string op | erat | tions like     | 4 hours  |
| 9    | Write a prolog program to maint                                       | ain family tree.  |              |      |                | 4 hours  |
| 10   | Write a prolog program to imple complement etc.)                      | ment all set oper | rations (Uni | on,  | intersection,  | 4 hours  |
|      |   |                   | Tota         | l La | boratory hours | 30 hours |
| Mod  | de of Evaluation: Continuous asse                                     | ssment and FAT    |              |      |                |          |
| Reco | ommended by Board of Studies  | 30-06-2021        |              |      |                |          |
| App  | roved by Academic Council   | No. 63            | Date         |      |                |          |

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